



**Town of Hanover**  
**Department of Public Works**  
40 Pond Street  
Hanover, Massachusetts 02339-1693  
Telephone 781-826-3189 Fax 781-826-8915

*Victor J. Diniak*  
*Director of Public Works*

June 18, 2020

To: Joe Colangelo, Town Manager  
From: Victor Diniak, Director of Public Works *NFO*  
Subject: Contract Award – Pavement Marking Services

I recommend awarding the FY 21 contract for pavement marking services (group 1, group 3) to Markings, Inc. (Pembroke, MA) at the prices listed on the attached bid sheet. The contract was properly advertised and bids publicly opened and read allowed on May 28, 2020. Markings was the lowest responsible and responsive bidder. The full procurement file is available and will be maintained in the DPW office.

Contract awarded by

*[Signature]*  
\_\_\_\_\_  
Joe Colangelo, Town Manager

*18-Jun-2020*  
\_\_\_\_\_  
Date

Town of Hanover  
FY-2021 Bid  
Pavement Marking Services -S-9

<b>S-9 - Pavement Marking Services</b>	Hi-Way Safety Systems 9 Rockview Way Rockland, MA 02370 Kathy Delong - 781/ 982-9229	Markings Inc. 30 Riverside Drive Pembroke Ma 02369 Monique Sulza - 781/ 826-5171		
<b>Contract Group 1: Center lines and Fog Lines, Yellow or White paint as ordered, 4-inch wide -</b> Estimated Quantity: 350,000 linear feet, more or less.	Unit price per linear foot  .052	Unit price per linear foot  .049		
<b>Contract Group 2: Detail Items - Stop Bars, arrows, additional detail lines 4" - 12" wide, etc</b>				
	Unit price/item	Extended Price	Unit price/item	Extended Price
<b>Stop Bars -</b> 12 ft long (typical) x 12 in wide Estimated quantity 200	\$20.00	\$4,000.00	\$15.00	\$3,000.00
<b>STENCIL WORK (MATCH EXISTING STENCILS)</b>				
<b>Arrows -</b> Estimated quantity 30	\$25.00	\$750.00	\$28.50	\$855.00
<b>"STOP" words</b> Estimated quantity 200	\$15.00	\$3,000.00	\$25.00	\$5,000.00
<b>"NO PARKING" words</b> Estimated quantity 30	\$40.00	\$1,200.00	\$48.95	\$1,468.50
<b>"FIRE LANE" words</b> Estimated quantity 30	\$40.00	\$1,200.00	\$45.00	\$1,350.00
<b>"ONLY" words</b> Estimated quantity 10	\$35.00	\$350.00	\$48.75	\$487.50
<b>"SCHOOL" words</b> Estimated quantity 10	\$65.00	\$650.00	\$55.90	\$559.00
<b>"AHEAD" words</b> Estimated quantity 10	\$45.00	\$450.00	\$48.75	\$487.50
<b>CATCH BASIN ARROW</b>  (yellow, 4" wide, quarter point of road) Estimated quantity 2,500	\$6.00	\$15,000.00	\$15.00	\$37,500.00
<b>HANDICAP PARKING STENCIL</b> (Blue Background/White Stencil) - Estimated quantity 50	\$55.00	\$2,750.00	\$58.75	\$2,937.50
<b>Parking Lot Stalls -</b> white 4" wide) Estimated quantity 2,000	\$8.00	\$16,000.00	\$9.50	\$19,000.00
<b>Hydrant arrows -</b> blue 4" wide, quarter point of road) Estimated quantity 1,200	\$6.00	\$7,200.00	\$15.00	\$18,000.00
	Unit price/ft.	Unit price/ft.	Unit price/ft.	Unit price/ft.
<b>Additional detail lines -</b> cross walks, parking lot lines, hash marks, etc Estimated quantity as shown:				
4" wide lines - Estimated quantity 15,000 ft	\$ 0.25	\$ 3,750.00	\$0.05	\$750.00
6" wide lines - Estimated quantity 15,000 ft	\$ 0.35	\$ 5,250.00	\$0.055	\$825.00
12" wide lines - Estimated quantity 4,000 ft	\$ 0.85	\$ 3,400.00	\$0.75	\$3,000.00
		<b>\$64,950.00</b>		<b>\$95,220.00</b>
<b>Contract Group #3: New Thermoplastic Center Lines &amp; Fog Lines, Yellow or White Paint as ordered, 4-inch wide</b> Estimated quantity: 90,000 linear feet, more or less				
	Unit price/ft.	Unit price/ft.	Unit price/ft.	Unit price/ft.
Unit price per linear foot:	\$0.49		\$0.45	
Bond	Yes		Yes	
<b>Comments</b>				
<b>Bid opening ~ Thursday - May 28, 2021 @ 2:00PM</b>				
<b>Witnesses</b>				
Victor J. Dinlak, Director of Public Works				
Kurt Kelley, Deputy Superintendent of Field Operations				