## Regional Trends and Local Needs in Metro Boston and the Town of Hanover



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Housing production is a
prerequisite to long-term
economic growth in Massachusetts

## Boomer Exodus from the Labor Force

Baby Boomers (born 1945-1970) comprise 49\% of labor force

One million workers now over the age of 40 will be retired by 2030 ( $39 \%$ of labor force)
Existing population insufficient to fill vacant positions


## Long-term economic growth requires 435,000 new units in Metro Boston by 2040

Total Net Housing Demand, by Type, Metro Boston, 2010-2040



# Baby Boomers are occupying as many 

## housing units as they ever will

Baby Boomer (1946-1965) Housing Demand, Metro Boston, 2010-2040, Stronger Region Scenario


- Multifamily Rent

■ Multifamily Own

Single Family Rent

Single Family Own

## The coming single-family "senior sell-off"'

Net Housing Unit Demand by Cohort, Metro Boston, 2010-2020, Stronger Region


Puts 130,000 units back on the market by 2020, supplies $\mathbf{7 2} \%$ of demand for younger households

## Permits and pupils:

 it's not as simple as the "birds and the bees"



It's not just a housing problem

## The Incredible Shrinking Middle Class

Change in Working Households by Income, 1990-2014, Massachusetts


Source: U.S. Census Public Use Microdata 1990, 2000, 2010-2014; MAPC Analysis;

## Projected New Worker Households



Job vacancies and net economic growth create employment across a wide range of incomes

## Projected New Worker Households

Over 800,000+ new workers needed by 2030 to fill vacancies left by retiring Baby Boomers.

These workers will likely form 492,000 new working households.

Almost one-third of new working households will be low income.

## Projected New Worker

 HouseholdsMetro Boston, 2015-2030
500,000
450,000

400,000

350,000
300,000

250,000
200,000
150,000

100,000

50,000

- High-Income

■ Upper Middle-Income

■ Lower Middle-Income

- Low-Income
- Very Low-Income
- Extremely Low-Income

What about Hanover?

## In-migration slowing down



## Population aging, growing slowly



Hanover population projected to grow by only 700 residents
Over-65 population might double from 2010-2030
School age population may decline $20 \%$

## Labor force growing slowly

Working-age population may decline in a dozen South Shore Chamber municipalities

Largest increases in working-age population expected in Quincy, Braintree, Randolph, Abington


## Growing Senior Households

Households by Age of Householder, 2010-2030, Hanover


Seniors may head up $\mathbf{4 1} \%$ of Hanover households in 2040 (up from $25 \%$ in 2010)

## Strong Housing Demand



Projected demand for 44,000 housing units in South Shore
Chamber area from 2010-2030

Estimated demand for 1,000 new units in Hanover. About 30\% of demand is for apartments and condos

## Production Lagging Behind Demand

South Shore Chamber Housing Permits vs. Projected
Demand, 2010-2015
7,000
6,000
5,000
4,000
3,000
2,000
1,000


Single Family
Multifamily
$\square$ Permitted ■ Projected Demand
Single-family permits 2010-2014 only $53 \%$ of projected demand; multifamily only $40 \%$.

## Limited Middle Income Opportunities



Only 9\% of Hanover single family sales in 2014-2015 were affordable to middle income family

Zero affordable condo sales over two years

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