

**Town of Hanover**  
**FY18 Budget to Actual Revenues**  
**4/30/18**

| Description                  | FY18 Estimated<br>per Budget | Monthly Receipts |           |           | Quarter<br>Ended<br>9/30/17 | Quarter<br>Ended<br>12/31/17 | Quarter<br>Ended<br>3/31/18 | Quarter<br>Ended<br>6/30/18 | TOTAL<br>REVENUE TO<br>DATE | %<br>Collected |
|------------------------------|------------------------------|------------------|-----------|-----------|-----------------------------|------------------------------|-----------------------------|-----------------------------|-----------------------------|----------------|
|                              |                              | Feb              | Mar       | Apr       |                             |                              |                             |                             |                             |                |
| <b>Property Taxes:</b>       |                              |                  |           |           |                             |                              |                             |                             |                             |                |
| PERSONAL PROPERTY TAXES      | 962,300                      | 15,479           | 1,246     | 174,206   | 251,853                     | 187,927                      | 274,475                     | 174,206                     | 888,460                     | 92.33%         |
| REAL ESTATE TAXES            | 42,529,171                   | 1,646,759        | 131,634   | 7,385,530 | 10,646,442                  | 11,707,749                   | 9,834,775                   | 7,385,530                   | 39,574,496                  | 93.05%         |
| TAX LIENS REDEEMED           |                              | -                | 12,604    | 2,792     | 34,230                      | 5,238                        | 12,604                      | 2,792                       | 54,864                      |                |
| DEFERRED LIENS REDEEMED      |                              |                  |           |           | -                           | -                            | -                           | -                           | -                           |                |
| ROLL BACK TAXES              |                              |                  |           |           | -                           | -                            | -                           | -                           | -                           |                |
| PRO RATA TAXES               |                              |                  |           |           | -                           | -                            | -                           | -                           | -                           |                |
| SALE OF FORECLOSURES         |                              | -                |           |           | -                           | -                            | -                           | -                           | -                           |                |
| SUBTOTAL                     | 43,491,471                   | 1,662,237        | 145,484   | 7,562,528 | 10,932,525                  | 11,900,914                   | 10,121,853                  | 7,562,528                   | 40,517,820                  | 93.16%         |
| <b>Local Receipts:</b>       |                              |                  |           |           |                             |                              |                             |                             |                             |                |
| MOTOR VEHICLE EXCISE         | 2,330,000                    | 25,861           | 1,649,074 | 543,418   | 377,283                     | 147,764                      | 1,729,756                   | 543,418                     | 2,798,221                   | 120.10%        |
| BOAT EXCISE TAXES            | 750                          | -                | -         | -         | 48                          | 8                            | 8                           | -                           | 63                          | 8.33%          |
| SUBTOTAL                     | 2,330,750                    | 25,861           | 1,649,074 | 543,418   | 377,331                     | 147,771                      | 1,729,764                   | 543,418                     | 2,798,283                   | 120.06%        |
| P&I - PROPERTY TAXES         |                              | 4,260            | 4,328     | 5,996     | 12,356                      | 12,477                       | 15,391                      | 5,996                       | 46,221                      |                |
| P&I - MVE                    |                              | 1,050            | 645       | 1,301     | 2,722                       | 2,883                        | 3,169                       | 1,301                       | 10,076                      |                |
| P&I - BOAT EXCISE            |                              | -                | -         | -         | 2                           | 1                            | 1                           | -                           | 4                           |                |
| P&I - TAX LIENS              |                              | -                | 7,494     | 318       | 8,226                       | 402                          | 7,494                       | 318                         | 16,440                      |                |
| SUBTOTAL                     | 130,000                      | 5,310            | 12,466    | 7,616     | 23,307                      | 15,763                       | 26,055                      | 7,616                       | 72,741                      | 55.95%         |
| PAYMENTS IN LIEU OF TAXES    |                              | -                | 36,626    | -         | 67,846                      | -                            | 36,626                      | -                           | 104,472                     |                |
| TOWN CLERK FEES              | 795                          | 30               | 40        | 69        | 145                         | 95                           | 112                         | 69                          | 421                         | 52.98%         |
| MLC FEES                     | 22,525                       | 1,450            | 1,250     | 1,700     | 5,900                       | 5,250                        | 3,900                       | 1,700                       | 16,750                      | 74.36%         |
| TREASURER DEMANDS & FEES     | 41,900                       | 2,130            | 1,478     | 4,810     | 10,350                      | 6,595                        | 6,193                       | 4,810                       | 27,947                      | 66.70%         |
| PAYROLL - COBRA FEES         | -                            | -                | 4,882     | 2,258     | -                           | -                            | 4,882                       | 2,258                       | 7,140                       | 0.00%          |
| SEALER OF WEIGHTS FEES       | 5,240                        | 80               | 745       | 610       | 1,880                       | 2,970                        | 1,850                       | 610                         | 7,310                       | 139.50%        |
| TRANSFER STATION FEES        | 90,435                       | 5,340            | 6,708     | 7,634     | 34,525                      | 30,963                       | 19,127                      | 7,634                       | 92,250                      | 102.01%        |
| BOARD OF HEALTH FEES         | 22,615                       | 1,200            | 355       | 900       | 6,300                       | 4,930                        | 1,855                       | 900                         | 13,985                      | 61.84%         |
| DEPUTY TAX COLLECTOR FEES    | -                            | -                | -         | -         | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| STREET OPENINGS              | 2,085                        | 100              | 150       | 50        | 1,050                       | 550                          | 250                         | 50                          | 1,900                       | 91.13%         |
| OFF DUTY DETAIL ADMIN FEES   | 39,500                       | 7,123            | 5,669     | 12,748    | 31,943                      | 46,815                       | 28,990                      | 12,748                      | 120,496                     | 305.05%        |
| PASSPORT FEES                | 38,735                       | 5,540            | 3,995     | 6,135     | 8,905                       | 8,445                        | 13,355                      | 6,135                       | 36,840                      | 95.11%         |
| SELECTMEN FEES               | -                            | 450              | (450)     | -         | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| TREASURER/COLLECTOR FEES     | -                            | 75               | 50        | 125       | 600                         | (175)                        | 225                         | 125                         | 775                         | 0.00%          |
| BOARD OF ASSESSOR FEES       | -                            | -                | -         | -         | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| CONSERVATION FEES            | 8,950                        | -                | 3,498     | 1,568     | 2,389                       | 3,019                        | 3,498                       | 1,568                       | 10,473                      | 117.02%        |
| PLANNING BOARD FEES          | 12,750                       | 7,055            | -         | 117       | 4,968                       | 4,045                        | 14,330                      | 117                         | 23,460                      | 184.00%        |
| ZONING BOARD OF APPEALS FEES | 3,950                        | 794              | -         | 368       | -                           | 1,500                        | 1,044                       | 368                         | 2,912                       | 73.71%         |
| POLICE DEPARTMENT FEES       | -                            | 340              | 495       | 375       | 1,560                       | 1,955                        | 1,490                       | 375                         | 5,380                       | 0.00%          |
| ANIMAL CONTROL FEES          | -                            | -                | -         | 300       | 140                         | 20                           | -                           | 300                         | 460                         | 0.00%          |
| SCHOOL DEPARTMENT FEES       | -                            | -                | -         | -         | 25                          | 30                           | 25                          | -                           | 80                          | 0.00%          |
| FIRE DEPARTMENT FEES         | -                            | -                | -         | -         | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| DPW FEES                     | -                            | -                | -         | 549       | -                           | -                            | -                           | 549                         | 549                         | 0.00%          |
| LIBRARY FEES                 | -                            | 642              | -         | 961       | 1,965                       | 1,679                        | 1,270                       | 961                         | 5,874                       | 0.00%          |
| BUILDING DEPARTMENT FEES     | 2,160                        | 300              | 300       | 350       | 1,600                       | 2,050                        | 1,100                       | 350                         | 5,100                       | 236.11%        |
| SUBTOTAL                     | 291,640                      | 32,648           | 29,165    | 41,627    | 114,244                     | 120,736                      | 103,494                     | 41,627                      | 380,101                     | 130.33%        |
| RENTAL/LEASE RECEIPTS        | 36,150                       | 3,211            | 3,211     | 3,211     | 9,447                       | 9,634                        | 9,634                       | 3,211                       | 31,926                      | 88.32%         |
| ALCOHOLIC BEVERAGE LICENSES  | 44,175                       | 115              | 750       | 150       | 475                         | 47,140                       | 1,115                       | 150                         | 48,880                      | 110.65%        |
| SELECTMEN LICENSES           | 12,400                       | 75               | 450       | 1,675     | -                           | 13,100                       | 725                         | 1,675                       | 15,500                      | 125.00%        |
| DOG LICENSES                 | 9,700                        | 1,925            | 2,135     | 1,450     | 350                         | 160                          | 7,700                       | 1,450                       | 9,660                       | 99.59%         |
| BOARD OF HEALTH LICENSES     | 3,185                        | 150              | 225       | -         | 250                         | 4,325                        | 825                         | -                           | 5,400                       | 169.54%        |
| TOWN CLERK LICENSES          | 20,000                       | 1,930            | 1,420     | 2,480     | 3,770                       | 6,320                        | 5,090                       | 2,480                       | 17,660                      | 88.30%         |
| CLERK GAS STATION PERMITS    | -                            | -                | 1,500     | 100       | -                           | -                            | 1,500                       | 100                         | 1,600                       | 0.00%          |
| POLICE PERMITS               | 4,500                        | 475              | 500       | 325       | 1,150                       | 1,363                        | 1,475                       | 325                         | 4,313                       | 95.83%         |
| FIRE PERMITS                 | 17,450                       | 1,080            | 1,250     | 1,590     | 5,075                       | 5,290                        | 4,550                       | 1,590                       | 16,505                      | 94.58%         |
| BUILDING PERMITS             | 205,000                      | 26,004           | 46,869    | 55,558    | 49,581                      | 78,703                       | 79,868                      | 55,558                      | 263,710                     | 128.64%        |
| PLUMBING PERMITS             | 20,000                       | 2,510            | 1,430     | 3,535     | 7,140                       | 10,356                       | 5,625                       | 3,535                       | 26,656                      | 133.28%        |
| GAS PERMITS                  | 16,200                       | 1,190            | 975       | 1,305     | 2,540                       | 4,270                        | 2,905                       | 1,305                       | 11,020                      | 68.02%         |
| WIRING PERMITS               | 43,125                       | 3,590            | 5,107     | 3,000     | 11,429                      | 14,297                       | 10,392                      | 3,000                       | 39,118                      | 90.71%         |
| BOARD OF SELECTMEN PERMITS   | -                            | -                | -         | -         | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| BOARD OF HEALTH PERMITS      | 52,685                       | 3,415            | 1,600     | 1,400     | 8,630                       | 28,176                       | 11,385                      | 1,400                       | 49,591                      | 94.13%         |
| SUBTOTAL                     | 448,420                      | 42,459           | 64,211    | 72,569    | 90,389                      | 213,500                      | 133,155                     | 72,569                      | 509,612                     | 113.65%        |
| DISTRICT COURT               | 8,800                        | 450              | 894       | 779       | 2,339                       | 1,600                        | 2,639                       | 779                         | 7,357                       | 83.60%         |
| PARKING CLERK                | 100                          | 25               | 25        | -         | 50                          | 160                          | 80                          | -                           | 290                         | 290.00%        |
| SURCHARGE RMV                | 10,550                       | 1,200            | 820       | 920       | 1,620                       | 3,480                        | 3,920                       | 920                         | 9,940                       | 94.22%         |
| DOG FINES                    | -                            | 50               | -         | 25        | 250                         | 110                          | 50                          | 25                          | 435                         | 0.00%          |

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| Description                      | FY18 Estimated<br>per Budget | Monthly Receipts |                  |                  | Quarter<br>Ended<br>9/30/17 | Quarter<br>Ended<br>12/31/17 | Quarter<br>Ended<br>3/31/18 | Quarter<br>Ended<br>6/30/18 | TOTAL<br>REVENUE TO<br>DATE | %<br>Collected |
|----------------------------------|------------------------------|------------------|------------------|------------------|-----------------------------|------------------------------|-----------------------------|-----------------------------|-----------------------------|----------------|
|                                  |                              | Feb              | Mar              | Apr              |                             |                              |                             |                             |                             |                |
| LIBRARY FINES                    | 7,750                        | -                | -                | -                | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| MOTOR VEHICLE FINES              | 59,625                       | 6,508            | 9,478            | 5,965            | 39,668                      | 25,885                       | 24,690                      | 5,965                       | 96,207                      | 161.35%        |
| MV LEASE SURCHARGE               | -                            | 548              | 496              | 516              | 1,996                       | 1,654                        | 1,196                       | 516                         | 5,361                       | 0.00%          |
| MARIJUANA FINES                  | -                            | 100              | -                | -                | 100                         | 200                          | 300                         | -                           | 600                         | 0.00%          |
| BY LAW VIOLATIONS                | -                            | -                | -                | -                | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| FALSE ALARMS - PUBLIC SAFETY     | 5,045                        | 415              | 830              | 1,145            | 855                         | 1,555                        | 1,350                       | 1,145                       | 4,905                       | 97.22%         |
| SUBTOTAL                         | 91,870                       | 9,296            | 12,542           | 9,350            | 46,877                      | 34,644                       | 34,225                      | 9,350                       | 125,095                     | 136.17%        |
| EARNINGS ON INVESTMENTS          | 58,725                       | 13,464           | -                | 19,956           | 36,235                      | 45,325                       | 27,722                      | 19,956                      | 129,238                     | 220.07%        |
| MISCELLANEOUS REVENUE            | -                            | -                | -                | -                | -                           | -                            | -                           | -                           | -                           | -              |
| SOLAR ENERGY CREDITS             | -                            | -                | 2,880            | -                | 1,794                       | 2,880                        | 2,880                       | -                           | 7,553                       | -              |
| MISC REV - DEBT REFUNDING        | -                            | -                | -                | -                | -                           | -                            | -                           | -                           | -                           | -              |
| REFUND PRIOR YEAR EXPENSE        | -                            | -                | -                | -                | 23,995                      | 43                           | -                           | -                           | 24,037                      | -              |
| MISC RECURRING - MEDICAID REIMB  | -                            | -                | -                | 7,435            | -                           | 14,719                       | 9,608                       | 7,435                       | 31,762                      | -              |
| MISC NON-RECURRING               | -                            | -                | 150              | 0                | 2,938                       | 51,066                       | 152                         | 0                           | 54,157                      | -              |
| SUBTOTAL                         | -                            | -                | 3,030            | 7,435            | 28,727                      | 68,707                       | 12,640                      | 7,435                       | 117,509                     | -              |
| <b>Estimated State Receipts:</b> |                              |                  |                  |                  |                             |                              |                             |                             |                             |                |
| SCHOOL AID CH 70                 | 6,795,549                    | 572,620          | 572,620          | 572,620          | 1,717,860                   | 1,717,860                    | 1,717,860                   | 572,620                     | 5,726,200                   | 84.26%         |
| SCHOOL AID TRANSPORTATION        | -                            | -                | -                | -                | -                           | -                            | -                           | -                           | -                           | -              |
| CHARTER SCHOOL REIMBURSEMENT     | 63,639                       | 2,894            | 3,758            | 3,758            | 17,035                      | 14,193                       | 9,546                       | 3,758                       | 44,532                      | 69.98%         |
| LOTTERY, BEANO, ETC CH29 S2D     | 2,036,793                    | 176,352          | 176,352          | 176,352          | 529,056                     | 529,056                      | 529,056                     | 176,352                     | 1,763,520                   | 86.58%         |
| VETERANS BENEFITS CH115 S6       | 79,621                       | -                | -                | 19,797           | 23,625                      | 41,474                       | -                           | 19,797                      | 84,896                      | 106.62%        |
| ABATE TO VETS, BLIND & SURV SP   | 72,085                       | -                | -                | -                | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| ELD PERSONS CH967 ACTS OF 77     | -                            | 1,172            | 1,172            | 1,172            | 3,516                       | 3,516                        | 3,516                       | 1,172                       | 11,720                      | 0.00%          |
| ELECTION REIMBURSEMENT           | -                            | -                | 11,518           | -                | -                           | -                            | 11,518                      | -                           | 11,518                      | 0.00%          |
| STATE OWNED LAND                 | 6,852                        | 570              | 570              | 570              | 1,710                       | 1,710                        | 1,710                       | 570                         | 5,700                       | 83.19%         |
| SUBTOTAL                         | 9,054,539                    | 753,608          | 765,990          | 774,269          | 2,292,802                   | 2,307,809                    | 2,273,206                   | 774,269                     | 7,648,085                   | 84.47%         |
| CONSTR OF SCHOOL PROJ CH 645     | 888,582                      | -                | -                | -                | 888,582                     | -                            | -                           | -                           | 888,582                     | 100.00%        |
| <b>Other Financing Sources:</b>  |                              |                  |                  |                  |                             |                              |                             |                             |                             |                |
| FREE CASH                        | 500,000                      | -                | -                | -                | 500,000                     | -                            | -                           | -                           | 500,000                     | 100.00%        |
| TRANS FROM SPECIAL REVENUE       | 998,042                      | -                | -                | -                | 1,226,542                   | -                            | -                           | -                           | 1,226,542                   | 100.00%        |
| TRANS FROM CAPITAL PROJECT       | -                            | -                | -                | -                | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| TRANS FROM ENTERPRISE            | 463,395                      | -                | -                | -                | 463,395                     | -                            | -                           | -                           | 463,395                     | 100.00%        |
| TRANS FROM TRUST FUND            | -                            | -                | -                | -                | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| TRANS FROM AGENCY FUND           | -                            | -                | -                | -                | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| SUBTOTAL                         | 1,961,437                    | -                | -                | -                | 2,189,937                   | -                            | -                           | -                           | 2,189,937                   | 111.65%        |
| <b>Total Revenue &amp; OFS</b>   | <b>58,783,584</b>            | <b>2,548,095</b> | <b>2,721,799</b> | <b>9,041,978</b> | <b>17,098,248</b>           | <b>14,864,804</b>            | <b>14,508,373</b>           | <b>9,041,978</b>            | <b>55,513,403</b>           | <b>94.44%</b>  |