

**Town of Hanover**  
**FY20 Budget to Actual Revenues**  
**05/31/20**

| Description                  | FY20 Estimated<br>per Budget | Monthly Receipts |           |           | Quarter<br>Ended<br>9/30/19 | Quarter<br>Ended<br>12/31/19 | Quarter<br>Ended<br>3/31/20 | Quarter<br>Ended<br>6/30/20 | TOTAL<br>REVENUE TO<br>DATE | %<br>Collected |
|------------------------------|------------------------------|------------------|-----------|-----------|-----------------------------|------------------------------|-----------------------------|-----------------------------|-----------------------------|----------------|
|                              |                              | Mar              | Apr       | May       |                             |                              |                             |                             |                             |                |
| <b>Property Taxes:</b>       |                              |                  |           |           |                             |                              |                             |                             |                             |                |
| PERSONAL PROPERTY TAXES      | 1,398,687                    | 1,177            | 113,203   | 101,099   | 264,497                     | 275,736                      | 302,166                     | 214,302                     | 1,056,700                   | 75.55%         |
| REAL ESTATE TAXES            | 45,955,931                   | 299,032          | 8,052,307 | 2,836,643 | 11,404,266                  | 10,668,505                   | 12,250,912                  | 10,888,950                  | 45,212,634                  | 98.38%         |
| TAX LIENS REDEEMED           |                              | 419              | 13        |           | 22,821                      | 22,956                       | 3,163                       | 13                          | 48,952                      |                |
| DEFERRED LIENS REDEEMED      |                              | -                | -         | 28,532    | -                           | -                            | -                           | 28,532                      | 28,532                      |                |
| ROLL BACK TAXES              |                              | -                | -         |           | -                           | -                            | -                           | -                           | -                           |                |
| PRO RATA TAXES               |                              | -                | -         |           | -                           | -                            | -                           | -                           | -                           |                |
| SALE OF FORECLOSURES         |                              | -                | -         |           | -                           | -                            | -                           | -                           | -                           |                |
| SUBTOTAL                     | 47,354,618                   | 300,629          | 8,165,522 | 2,966,273 | 11,691,584                  | 10,967,197                   | 12,556,241                  | 11,131,796                  | 46,346,817                  | 97.87%         |
| <b>Local Receipts:</b>       |                              |                  |           |           |                             |                              |                             |                             |                             |                |
| MOTOR VEHICLE EXCISE         | 2,667,508                    | 642,172          | 1,174,132 | 167,908   | 161,645                     | 279,539                      | 660,313                     | 1,342,040                   | 2,443,536                   | 91.60%         |
| BOAT EXCISE TAXES            | 448                          | (32)             | (500)     | (13)      | 8                           | 659                          | 965                         | (514)                       | 1,118                       | 249.66%        |
| SUBTOTAL                     | 2,667,956                    | 642,139          | 1,173,632 | 167,894   | 161,652                     | 280,198                      | 661,278                     | 1,341,526                   | 2,444,655                   | 91.63%         |
| P&I - PROPERTY TAXES         |                              | 6,432            | 4,998     | 5,973     | 19,776                      | 15,069                       | 17,583                      | 10,971                      | 63,398                      |                |
| P&I - MVE                    |                              | 486              | 522       | 366       | 4,822                       | 2,502                        | 2,540                       | 888                         | 10,753                      |                |
| P&I - BOAT EXCISE            |                              | 2                | 1         | 0         | 2                           | -                            | 6                           | 1                           | 8                           |                |
| P&I - TAX LIENS              |                              | 255              | (13)      | -         | 1,151                       | 5,855                        | (2,488)                     | (13)                        | 4,505                       |                |
| P&I - OTHER TAXES            |                              | -                | -         | 15,743    |                             |                              |                             | 15,743                      | 15,743                      |                |
| SUBTOTAL                     | 120,000                      | 7,174            | 5,508     | 22,082    | 25,750                      | 23,427                       | 17,640                      | 27,590                      | 94,408                      | 78.67%         |
| PAYMENTS IN LIEU OF TAXES    |                              | -                | 37,922    | -         | -                           | -                            | -                           | 37,922                      | 37,922                      |                |
| TOWN CLERK FEES              | 426                          | 20               | -         | 10        | 80                          | 53                           | 30                          | 10                          | 173                         | 40.61%         |
| MLC FEES                     | 19,000                       | 5,050            | 4,350     | 2,900     | 9,000                       | 7,100                        | 9,300                       | 7,250                       | 32,650                      | 171.84%        |
| TREASURER DEMANDS & FEES     | 41,418                       | 1,190            | 715       | 415       | 13,730                      | 5,500                        | 6,639                       | 1,130                       | 26,999                      | 65.19%         |
| PAYROLL - COBRA FEES         | -                            | -                | -         | 15,836    | 7,529                       | 99                           | -                           | 15,836                      | 23,463                      | 0.00%          |
| SEALER OF WEIGHTS FEES       | 7,660                        | 340              | 150       | -         | 1,590                       | 4,155                        | 840                         | 150                         | 6,735                       | 87.92%         |
| TRANSFER STATION FEES        | 100,119                      | 4,297            | 3,694     | 188       | 26,723                      | 21,712                       | 16,352                      | 3,882                       | 68,669                      | 68.59%         |
| BOARD OF HEALTH FEES         | 14,739                       | 4,200            | 11,462    | 5,100     | 4,500                       | 3,600                        | 9,300                       | 16,562                      | 33,962                      | 230.42%        |
| DEPUTY TAX COLLECTOR FEES    | -                            | -                | -         | -         | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| STREET OPENINGS              | 3,016                        | 50               | 400       | 100       | 950                         | 550                          | 425                         | 500                         | 2,425                       | 80.39%         |
| OFF DUTY DETAIL ADMIN FEES   | 57,539                       | 5,261            | 4,739     | 6,629     | 21,215                      | 22,600                       | 19,627                      | 11,368                      | 74,809                      | 130.02%        |
| PASSPORT FEES                | 39,000                       | 1,760            | -         | -         | 8,290                       | 6,485                        | 10,765                      | -                           | 25,540                      | 65.49%         |
| SELECTMEN FEES               | -                            | -                | -         | -         | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| TREASURER/COLLECTOR FEES     | -                            | 75               | 50        |           | 200                         | 150                          | 300                         | 50                          | 700                         | 0.00%          |
| CONSERVATION FEES            | 9,081                        | -                | 1,595     | -         | 7,545                       | 3,795                        | 3,704                       | 1,595                       | 16,639                      | 183.23%        |
| PLANNING BOARD FEES          | 22,216                       | 1,000            | 750       | 6,769     | 4,061                       | 6,388                        | 3,279                       | 7,519                       | 21,247                      | 95.64%         |
| ZONING BOARD OF APPEALS FEES | 2,475                        | -                | -         | 373       | 1,343                       | 410                          | 500                         | 373                         | 2,626                       | 106.12%        |
| POLICE DEPARTMENT FEES       | 4,000                        | 505              | 190       | 100       | 993                         | 1,145                        | 1,255                       | 290                         | 3,683                       | 92.08%         |
| ANIMAL CONTROL FEES          | -                            | -                | -         |           | 230                         | 30                           | -                           | -                           | 260                         | 0.00%          |
| SCHOOL DEPARTMENT FEES       | -                            | -                | -         |           | 55                          | 100                          | 75                          | -                           | 230                         | 0.00%          |
| FIRE DEPARTMENT FEES         | -                            | -                | -         |           | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| DPW FEES                     | -                            | -                | -         |           | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| LIBRARY FEES                 | -                            | -                | 38        |           | 280                         | 545                          | 100                         | 38                          | 963                         | 0.00%          |
| BUILDING DEPARTMENT FEES     | 3,840                        | -                | 250       | 100       | 600                         | 750                          | 150                         | 350                         | 1,850                       | 48.18%         |
| SUBTOTAL                     | 324,529                      | 23,748           | 28,383    | 38,519    | 108,914                     | 85,167                       | 82,640                      | 66,902                      | 343,623                     | 105.88%        |
| RENTAL/LEASE RECEIPTS        | 36,179                       | 3,407            | 3,407     | 3,407     | 10,022                      | 10,221                       | 10,221                      | 6,814                       | 37,278                      | 103.04%        |
| ALCOHOLIC BEVERAGE LICENSES  | 44,000                       | -                | -         | 775       | 600                         | 48,525                       | 5,900                       | 775                         | 55,800                      | 126.82%        |
| SELECTMEN LICENSES           | 13,515                       | -                | -         | -         | 325                         | 11,150                       | 850                         | -                           | 12,325                      | 91.19%         |
| DOG LICENSES                 | 8,870                        | 3,035            | 390       | 190       | 490                         | 255                          | 9,316                       | 580                         | 10,640                      | 119.95%        |
| BOARD OF HEALTH LICENSES     | 4,824                        | 75               | -         | 50        | 200                         | 750                          | 575                         | 50                          | 1,575                       | 32.65%         |
| TOWN CLERK LICENSES          | 19,004                       | 3,160            | -         | 10        | 5,030                       | 6,640                        | 6,370                       | 10                          | 18,050                      | 94.98%         |
| CLERK GAS STATION PERMITS    | -                            | 200              | -         |           | -                           | -                            | 200                         | -                           | 200                         | 0.00%          |
| POLICE PERMITS               | 4,516                        | 225              | 175       | 350       | 1,213                       | 650                          | 900                         | 525                         | 3,288                       | 72.80%         |
| FIRE PERMITS                 | 17,098                       | 1,200            | 490       | 2,310     | 4,910                       | 6,410                        | 3,345                       | 2,800                       | 17,465                      | 102.15%        |
| BUILDING PERMITS             | 277,495                      | 26,217           | 15,243    | 27,467    | 86,735                      | 59,225                       | 92,030                      | 42,710                      | 280,700                     | 101.15%        |
| PLUMBING PERMITS             | 27,562                       | 2,825            | 2,190     | 2,080     | 10,775                      | 8,680                        | 12,521                      | 4,270                       | 36,246                      | 131.51%        |
| GAS PERMITS                  | 11,590                       | 965              | 980       | 1,515     | 3,630                       | 5,455                        | 4,345                       | 2,495                       | 15,925                      | 137.40%        |
| WIRING PERMITS               | 45,463                       | 2,125            | 2,595     | 5,739     | 14,535                      | 18,718                       | 12,912                      | 8,334                       | 54,499                      | 119.88%        |
| BOARD OF SELECTMEN PERMITS   | -                            | -                | -         | -         | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| BOARD OF HEALTH PERMITS      | 49,050                       | 2,600            | -         | 6,745     | 8,505                       | 20,830                       | 21,125                      | 6,745                       | 57,205                      | 116.62%        |
| SUBTOTAL                     | 522,987                      | 42,627           | 22,063    | 47,231    | 136,947                     | 187,288                      | 170,388                     | 69,294                      | 563,917                     | 107.83%        |
| DISTRICT COURT               | 8,408                        | 450              | 100       |           | 820                         | 320                          | 855                         | 100                         | 2,095                       | 24.92%         |
| PARKING CLERK                | 446                          | -                | -         |           | 55                          | 90                           | 100                         | -                           | 245                         | 54.93%         |
| SURCHARGE RMV                | 10,132                       | 740              | 480       | 300       | 2,880                       | 3,000                        | 2,640                       | 780                         | 9,300                       | 91.79%         |
| DOG FINES                    | -                            | -                | -         |           | 10                          | -                            | -                           | -                           | 10                          | 0.00%          |

05/31/20

| Description                     | FY20 Estimated<br>per Budget | Monthly Receipts |            |           | Quarter<br>Ended<br>9/30/19 | Quarter<br>Ended<br>12/31/19 | Quarter<br>Ended<br>3/31/20 | Quarter<br>Ended<br>6/30/20 | TOTAL<br>REVENUE TO<br>DATE | %<br>Collected |
|---------------------------------|------------------------------|------------------|------------|-----------|-----------------------------|------------------------------|-----------------------------|-----------------------------|-----------------------------|----------------|
|                                 |                              | Mar              | Apr        | May       |                             |                              |                             |                             |                             |                |
| MOTOR VEHICLE FINES             | 75,023                       | 5,180            | 6,652      | 2,614     | 23,626                      | 20,393                       | 13,867                      | 9,266                       | 67,152                      | 89.51%         |
| MV LEASE SURCHARGE              | -                            | 596              | 539        | 335       | 2,323                       | 2,027                        | 1,978                       | 874                         | 7,202                       | 0.00%          |
| MARIJUANA FINES                 | 935                          | -                | -          | -         | -                           | 605                          | 505                         | -                           | 1,110                       | 0.00%          |
| BY LAW VIOLATIONS               | -                            | -                | -          | -         | 540                         | 400                          | -                           | -                           | 940                         | 0.00%          |
| FALSE ALARMS - PUBLIC SAFETY    | 6,286                        | -                | -          | -         | 720                         | 420                          | 525                         | -                           | 1,665                       | 26.49%         |
| SUBTOTAL                        | 101,230                      | 6,966            | 7,770      | 3,249     | 30,974                      | 27,255                       | 20,470                      | 11,020                      | 89,718                      | 88.63%         |
| EARNINGS ON INVESTMENTS         | 85,000                       | 25,530           | 15,370     | 7,092     | 94,433                      | 85,883                       | 78,853                      | 22,461                      | 281,630                     | 331.33%        |
| MISCELLANEOUS REVENUE           | 125,000                      | -                | -          | -         | -                           | 125,000                      | -                           | -                           | 125,000                     | 100.00%        |
| SOLAR ENERGY CREDITS            | -                            | 3,906            | -          | 1,413     | 10,573                      | 5,253                        | 3,906                       | 1,413                       | 21,145                      | 0.00%          |
| MISC REV - DEBT REFUNDING       | -                            | -                | -          | -         | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| REFUND PRIOR YEAR EXPENSE       | -                            | 100              | -          | -         | 413                         | -                            | 498                         | -                           | 911                         | 0.00%          |
| MISC RECURRING - MEDICAID REIMB | -                            | -                | 2,284      | -         | (750)                       | 4,960                        | 11,251                      | 2,284                       | 17,745                      | 0.00%          |
| MISC NON-RECURRING              | -                            | -                | -          | 5,983     | 2,673                       | 63,744                       | 26,862                      | 5,983                       | 99,262                      | 0.00%          |
| SUBTOTAL                        | 125,000                      | 4,006            | 2,284      | 7,396     | 12,909                      | 198,957                      | 42,517                      | 9,680                       | 264,063                     | 211.25%        |
| Estimated State Receipts:       |                              |                  |            |           |                             |                              |                             |                             |                             |                |
| SCHOOL AID CH 70                | 6,947,439                    | 585,515          | 585,515    | 585,515   | 1,754,229                   | 1,756,545                    | 1,756,545                   | 1,171,030                   | 6,438,349                   | 92.67%         |
| SCHOOL AID TRANSPORTATION       | -                            | -                | -          | -         | -                           | -                            | -                           | -                           | -                           | -              |
| CHARTER SCHOOL REIMBURSEMENT    | 22,325                       | 9,504            | 11,305     | 11,305    | 23,462                      | 30,588                       | 28,489                      | 22,610                      | 105,149                     | 470.99%        |
| LOTTERY, BEANO, ETC CH29 S2D    | 2,190,296                    | 187,452          | 187,452    | 187,452   | 562,356                     | 562,356                      | 562,356                     | 374,904                     | 2,061,972                   | 94.14%         |
| VETERANS BENEFITS CH115 S6      | 86,752                       | -                | 21,842     | 21,675    | 25,947                      | 48,208                       | -                           | 43,517                      | 117,672                     | 135.64%        |
| ABATE TO VETS, BLIND & SURV SP  | 79,261                       | 1,172            | 1,172      | 1,172     | 3,516                       | 3,516                        | 3,516                       | 2,344                       | 12,892                      | 16.27%         |
| ELD PERSONS CH967 ACTS OF 77    | -                            | -                | -          | -         | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| ELECTION REIMBURSEMENT          | -                            | -                | -          | -         | -                           | -                            | 2,369                       | -                           | 2,369                       | 0.00%          |
| STATE OWNED LAND                | 7,582                        | 700              | 700        | 700       | 2,067                       | 2,100                        | 2,100                       | 1,400                       | 7,667                       | 101.12%        |
| SUBTOTAL                        | 9,333,655                    | 784,343          | 807,986    | 807,819   | 2,371,577                   | 2,403,313                    | 2,355,375                   | 1,615,805                   | 8,746,070                   | 93.70%         |
| CONSTR OF SCHOOL PROJ CH 645    | 888,582                      | -                | -          | -         | 888,582                     | -                            | -                           | -                           | 888,582                     | 100.00%        |
| Other Financing Sources:        |                              |                  |            |           |                             |                              |                             |                             |                             |                |
| FREE CASH                       | 750,000                      | -                | -          | -         | 750,000                     | -                            | -                           | -                           | 750,000                     | 100.00%        |
| TRANS FROM SPECIAL REVENUE      | 1,297,029                    | -                | -          | -         | 1,894,382                   | -                            | -                           | -                           | 1,894,382                   | 146.06%        |
| TRANS FROM CAPITAL PROJECT      | -                            | -                | -          | -         | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| TRANS FROM ENTERPRISE           | 463,395                      | -                | -          | -         | 463,395                     | -                            | -                           | -                           | 463,395                     | 100.00%        |
| TRANS FROM TRUST FUND           | -                            | -                | -          | -         | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| TRANS FROM AGENCY FUND          | -                            | -                | -          | -         | -                           | -                            | -                           | -                           | -                           | 0.00%          |
| SUBTOTAL                        | 2,510,424                    | -                | -          | -         | 3,107,777                   | -                            | -                           | -                           | 3,107,777                   | 123.79%        |
| Total Revenue & OFS             | 64,070,160                   | 1,840,569        | 10,269,847 | 4,070,963 | 18,641,120                  | 14,268,905                   | 15,995,623                  | 14,340,810                  | 63,246,459                  | 98.71%         |