# Hanover Advisory Committee 550 Hanover Street Hanover, MA 02339

Meeting Minutes Tuesday, November 15, 2016 – 7:00 pm

# **Opening:**

The meeting was opened at 7:00 p.m. by Emmanuel Dockter, Vice Chairman.

### **Committee Attendees:**

Emmanuel Dockter Angela Blanchard Joan Port-Farwell Sandra Hayes Jerry O'Hearn Brandon Freeman

### Absent

Edward Hickey Wayne Moores Gavin Little-Gill

### Other Attendees:

Janine Smith, Hanover Director of Municipal Finance Peter Frazier, Managing Director-FirstSouthwest Abby Jeffers, Vice President-FirstSouthwest Peter Matchak, Hanover Town Planner

### **Review of Meeting Minutes**

Angela Blanchard made a motion to accept the minutes from November 2, 2016 as written. This was seconded by Joan Port Farwell. All were in favor and the motion passed.

### **Presentation by FirstSouthwest**

Peter Frazier from FirstSouthwest presented a PowerPoint to the Committee entitled "Borrowing Process Overview" (see attached). It explained the process the Town of Hanover must go through to secure bond loans for capital project. It highlighted many important parts of the process including determining the capital project required, getting approval at town meeting, determining the term of bonds, the bond rating assigned, the sale of the bonds, the proceeds being credited to the Town and the Town's repayment of principal and interest on schedule. Emmanuel Dockter inquired whether the Town sometimes uses taxable bonds. Peter Frazier replied yes, sometimes if a portion of the project does not qualify for tax-exempt bonds. Peter Frazier discussed the Town of Hanover's Aa2 bond rating from Moody's Investor Service. Emmanuel Dockter asked are there Massachusetts Towns rated Aaa, this being the highest rating. Peter Frazier replied yes, around fourteen towns within Massachusetts have the highest rating. Emmanuel Dockter asked if the Town of Hanover is only re-rated when a bond is issued. Peter Frazier replied no, the Town's rating is review annually.

Abby Jeffers presented and explained various documents to the Committee *(see attached)*. These included the Town of Hanover's current Moody's Investors Service rating report, a tracking spreadsheet of Authorized Unissued Debt, a tracking spreadsheet of actual debt service, three charts projecting debt

service, and a spreadsheet for the Center/Sylvester School Project estimated project costs. Emmanuel Dockter asked how the borrowing required for the Center/Sylvester School Project would affect the Town's bond rating. Abby Jeffers stated that it should be looked at in a positive light since the project was planned for in advanced. Janine Smith stated that the Town keeps bond counsel and Moody's Investor Service informed of all upcoming capital projects. Emmanuel Dockter asked how the Town's free cash balance affects the bond rating. Abby Jeffers stated that having enough free cash is positive for the Town's bond rating and is considered reserve funds. Peter Frazier agreed and also stated that stabilization funds are also very positive for bond ratings. Emmanuel Dockter inquired if a certain percentage of reserves are ideal for bond ratings. Peter Frazier stated that around 5% would be a general guideline. The Committee thanked Mrs. Jeffers and Mr. Frazier for their time, and they departed at 8:14 pm.

### Discussion with Peter Matchak, Hanover Town Planner

Peter Matchak discussed with the Committee the five Community Preservation Committee (CPC) applications that are currently expected. These are just draft applications and have not been reviewed or accepted by the CPC. The five applications include an outdoor hockey rink, phase two of the Town Hall repairs, the Veteran's Memorial, a new Hanover Historical Commission plan and a playground at Forge Pond Park. Mr. Matchak discussed with the Committee past CPC approved projects which are not completed and have not expended all the funds granted. These included a rail trail project, a document preservation project and new windows at the First Congregational Church. The rail trail funds are no longer needed and should be used for another purpose. The status of the document preservation project will be sought from Hanover Town Clerk Cathy Harder-Bernier. Peter Matchak summarized an email from Jack Shea regarding the First Congregational Church windows. The project has required special detail but is moving forward. Final project estimates came back high and some fundraising has been required. An unexpected roof repair expense also has delayed the start of the window replacement project. Peter Matchak stated that he would suggest the CPC include language in future warrant articles to impose a deadline on completion of projects. Janine Smith stated that unexpended funds can be repurposed to pay for other warrant articles. A brief discussion was had regarding the proposed new color of the Town Hall as well as a discussion regarding the possibility of reducing the percentage of the CPC tax.

# **Next Meetings**

The Committee's next meeting will be on Wednesday, November 30<sup>th</sup> at 7 pm.

### Adjournment

Angela Blanchard made a motion to adjourn. This was seconded by Jerry O'Hearn. All were in favor, and the meeting adjourned at 9:00 pm.

# Hanover, Massachusetts



# **Borrowing Process Overview**

November 15, 2016
Peter Frazier, Managing Director

**Abby Jeffers, Vice President** 



# **Bonds and Notes**

 An interest bearing promise to pay a sum of money on a specific date

- Bonds—maturity greater than one year
- Notes—maturity one year or less
- Typically sold in \$1,000 or \$5,000 denominations



# Types of Bonds and Notes

- Differentiated by
  - Source of repayment
  - Underlying security



# Types of Notes

- Bond Anticipation Notes
- State Aid Anticipation Notes
- Federal Aid Anticipation Notes
- Revenue or Tax Anticipation Notes



Town
Determines
Capital Project

- Project Identified
- Preliminary Modeling
  - ◆ Tax Impact
  - Rate Impact



# Massachusetts General Laws

- Chapter 44
- Chapter 208, Acts of 2004 New 70B (MSBA)
- Special Acts
- Determine allowable borrowing purposes
- Determine maximum borrowing term
- Determine repayment structure All projects can be issued on a level debt basis
  - Level Principal Retirement
  - Level Debt Service

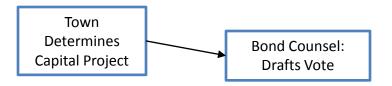


# Level Debt vs. Level Principal Structures

# Total Debt Service Comparison \$10,000,000 General Obligation Bonds

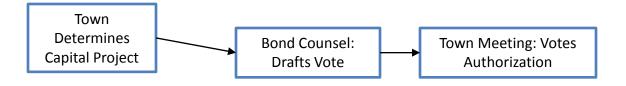
	10 Year	Bonds	20 Year	Bonds	
Years	Equal Principal	Level Debt	Equal Principal	Level Debt	
1	\$1,322,200	\$1,221,424	\$912,500	\$786,710	Α
2	1,309,300	1,219,943	906,050	787,195	
3	1,291,200	1,218,653	897,000	790,770	
4	1,268,000	1,222,425	885,400	787,302	
5	1,239,800	1,220,917	871,300	786,868	
6	1,207,900	1,220,133	855,350	789,746	
7	1,171,900	1,219,313	837,350	790,526	
8	1,132,100	1,223,319	817,450	789,208	
9	1,089,700	1,222,739	796,250	786,188	
10	1,045,500	1,223,235	774,150	786,740	
11			751,400	790,810	
12			728,050	788,160	
13			704,200	789,072	
14			679,900	788,314	
15			655,200	790,897	
16			630,050	786,471	
17			604,500	790,300	
18			578,600	786,889	
19			552,500	786,654	
20			526,300	789,450	
	\$12,077,600	\$12,212,099	\$14,963,500	\$15,768,264	В





- Important!
  - Bond Counsel should draft or review town meeting articles and votes





- Borrowing Authorization requires 2/3 majority
- Debt Exclusion requires majority vote at regular or special town election





- Bond Counsel provides opinion on:
  - Validity of borrowing
  - Tax Exemption



# Tax-Exemption Example

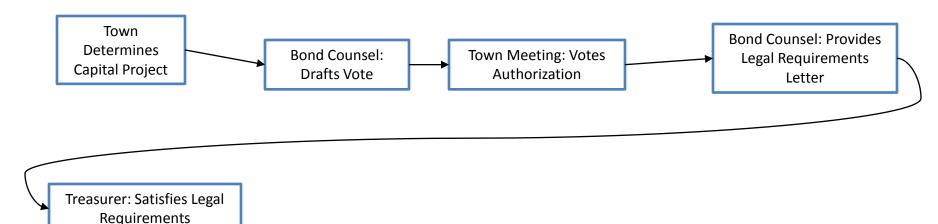
						Interest	After-
		Interest		Tax	Tax	After	Tax
<u>Security</u>	<u>Principal</u>	<u>Rate</u>	<u>Interest</u>	<u>Rate</u>	<u>Bill</u>	<u>Taxes</u>	<u>Yield</u>
Taxable Bond	\$1,000	7.00%	\$70	32%	\$ 22	\$48	4.76%
Tax-Exempt Bond	\$1,000	5.00%	\$50	32%	\$ -	\$50	5%



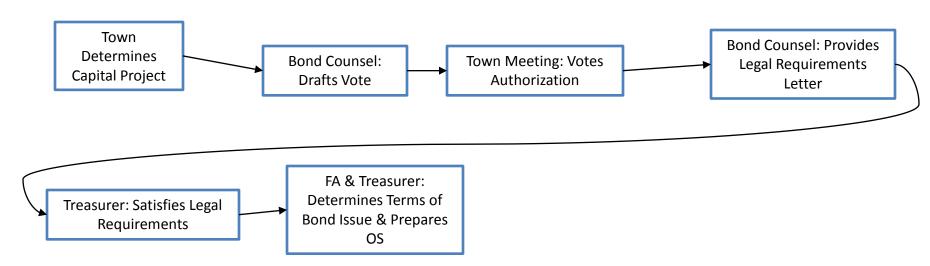
# Arbitrage

- Difference Between Tax-Exempt Borrowing Rate and Investment Rate
- Profit must be rebated to the Federal Government
- Exceptions
  - "Small Issuer" (less than \$5 million issued per calendar year)
  - "Six Month Expenditure"
  - "18 Month Expenditure"
  - "Two-Year Construction"











# To borrow short or long term?

- Interest rate environment
- Size of project
- Spending schedule
- Budget constraints



# **Borrowing Alternatives**

- Massachusetts Clean Water Trust (Formerly Massachusetts Water Pollution Abatement Trust)
- Massachusetts Water Resources Authority
- State House Loan Notes
- Rural Development Loans

State Qualified Bond Act



# Municipal Disclosure

# History

- 1929: Stock Market Crash
- 1933-34: Securities Act of 1933
  - The Securities Exchange Act of 1934
- 1975: New York City Defaults
- 1980's: Washington Public Power Supply System Defaults
- 1989: SEC Rule 15(c) 2-12 Primary Disclosure
- 1994: New SEC Rule 15(c) 2-12 Continuing Disclosure
- 2009: Amendments to Rule 15(c) 2-12 Annual Disclosure for all



# Municipal Disclosure

# Rule 15c 2-12

# – Exemptions:

Less than \$1 million sold

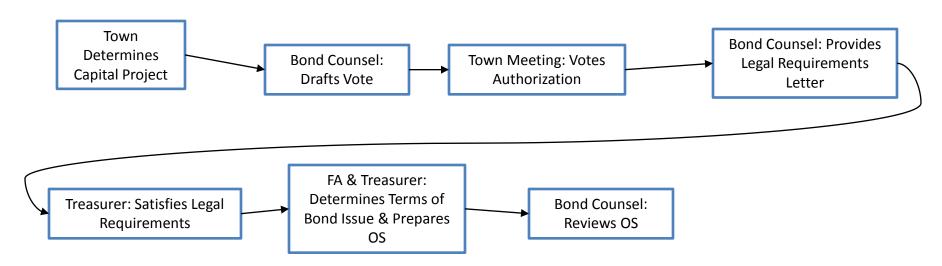
\$100,000 denominations and 35 or less sophisticated investors

Less than 9 months in term

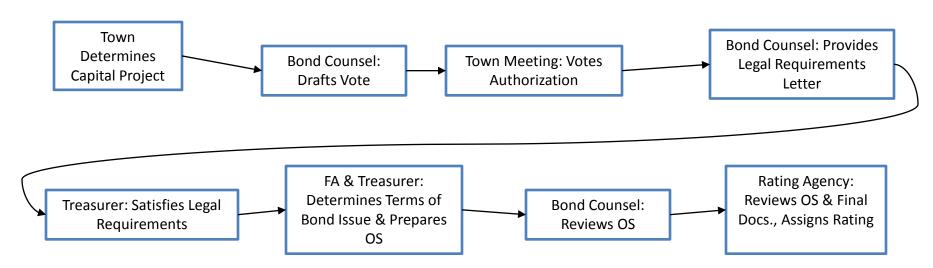
Less than \$10 million debt outstanding (amended 2009)

- Dealers cannot buy primary offering unless issuer has contracted to provide annual disclosure
- Dealers cannot recommend the purchase of a primary offering unless the dealer is capable of receiving the issuer's information on a timely basis









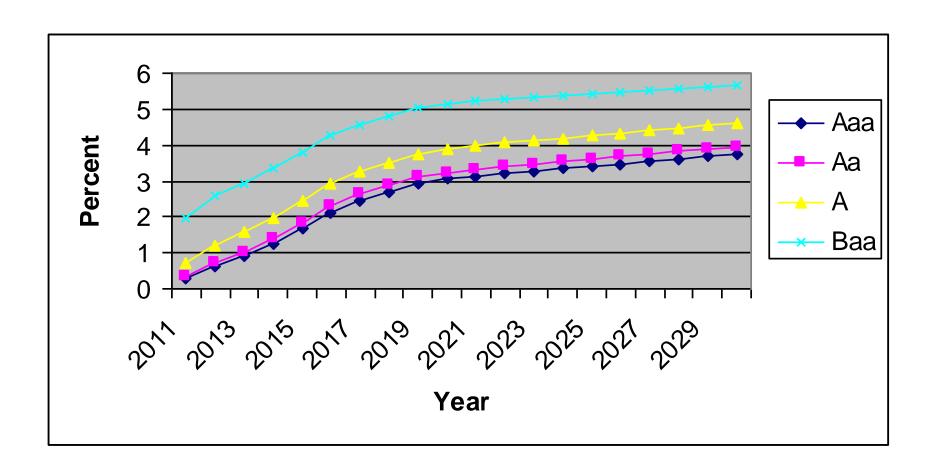


# **Bond Ratings**

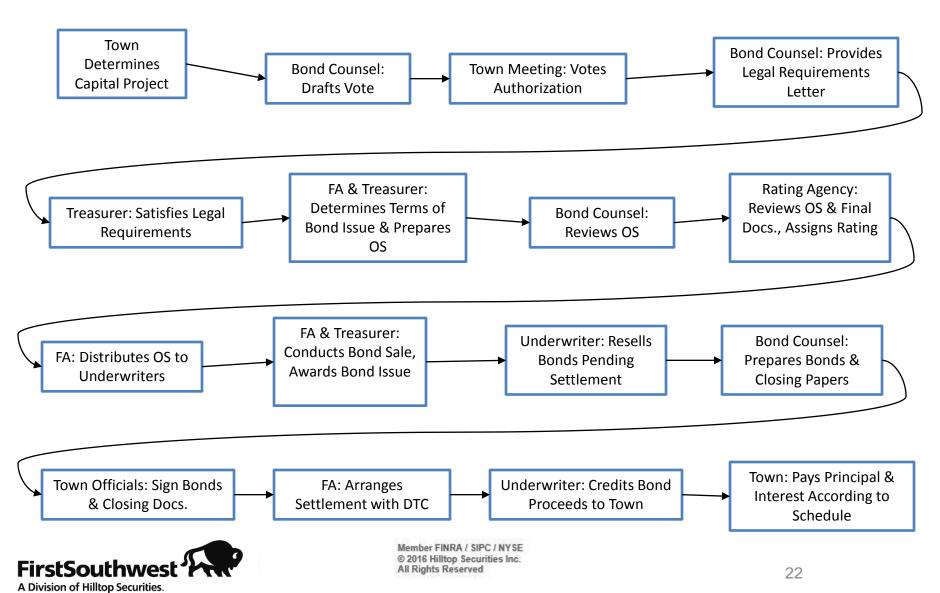
Moody's	Standard & Poor's
Aaa	AAA
Aa1	AA+
Aa2	AA
Aa3	AA-
A1	A+
A2	A
A3	Α-
Baa1	BBB+
Baa2	BBB
Baa3	BBB-

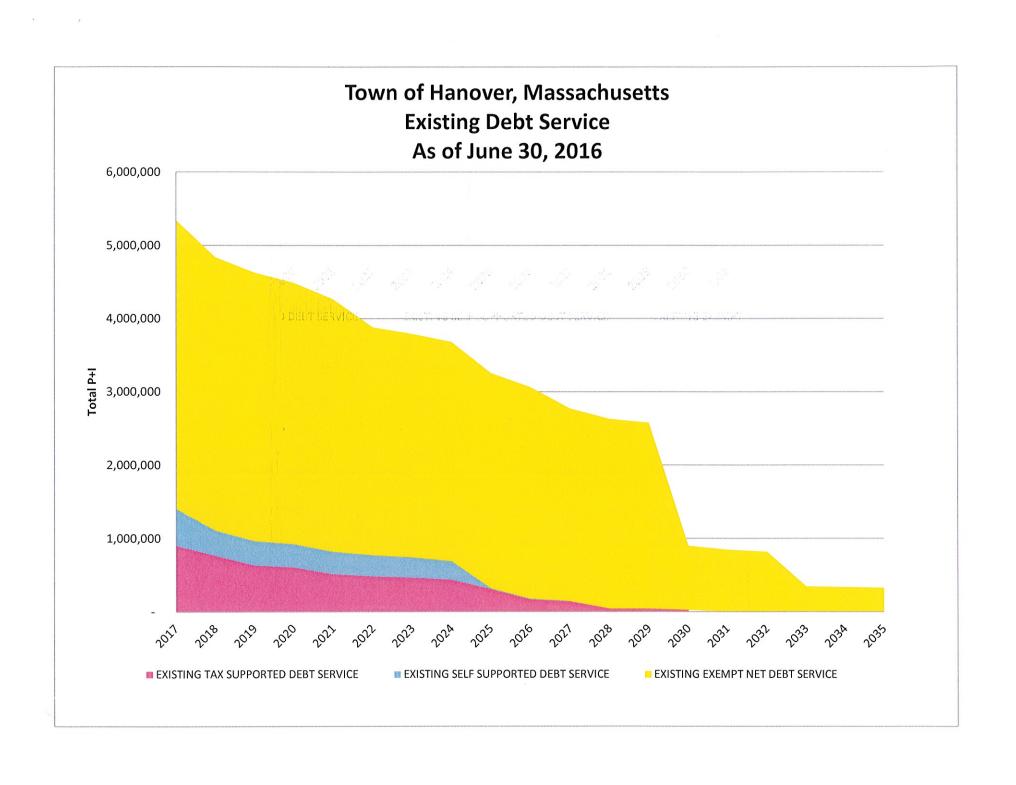


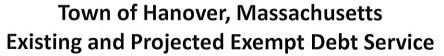
# Yield Curves By Rating

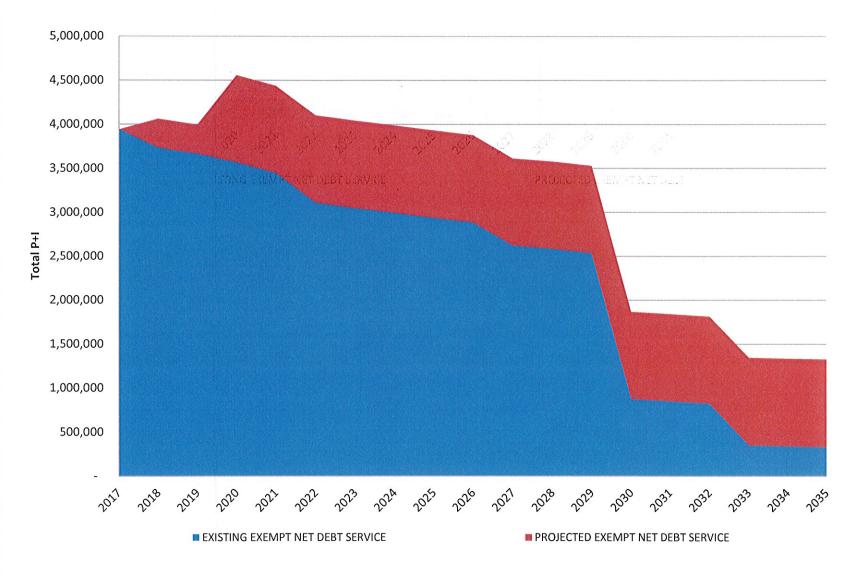




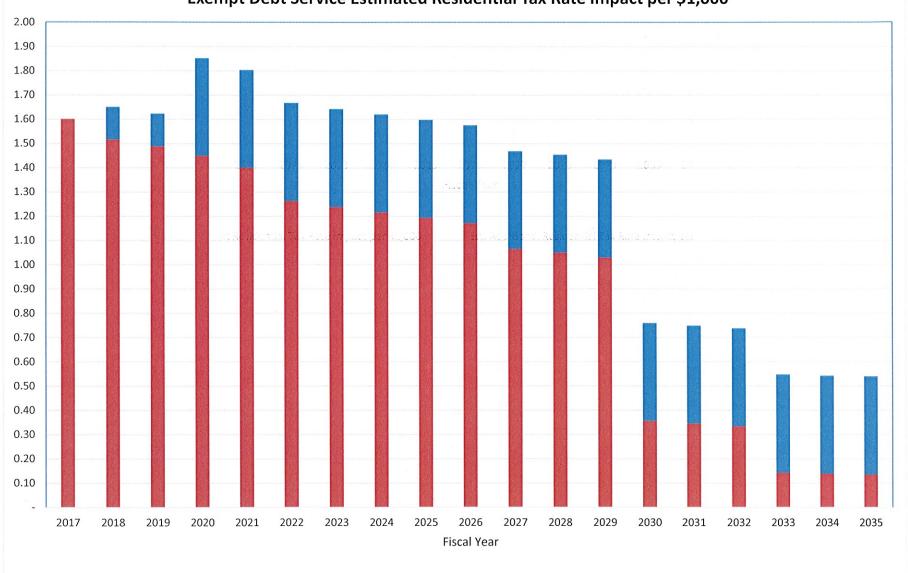








Town of Hanover, Massachusetts
Exempt Debt Service Estimated Residential Tax Rate Impact per \$1,000



■ Est. Additional Residential Tax Rate Impact per \$1,000

■ Exempt Residential Tax Rate Impact per \$1,000

# Town of Hanover, Massachusetts Sylvester School Project Debt Service and Residential Tax Impact Estimate

Estimated MSBA Reimbursen Estimated Local Share of Proj	Estimated MSBA Reimbursement on eligible project costs: Estimated Local Share of Project Costs:	Estimated Mobel Reimbursement on eng Estimated Local Share of Project Costs:	ci cosis.						
Fisc	al 2016 Re	Fiscal 2016 Residental Assessed Valuation:	d Valuation:					\$ 2,027,080,319	
		Ą	В	v	O	В	F = (B+E)	ຶ່ນ	н
Fisc	Fiscal Year	Net Existing Exempt Debt Service	Exempt Residential Tax Rate Impact per \$1,000	Sylvester School Projected Debt Service (1)	Est. Additional Residential Tax Rate Impact per \$1,000	Dollar Tax Impact per \$100,000 of Home Value	Total Exempt Debt Residential Tax Rate Impact Per \$1,000	Change in Total Exempt Debt Tax Rate Impact Compared to 2017 base year	Dollar Tax Impact per \$100,000 of Home Value
,,,	2017	\$ 3,942,251	\$ 1.60	( property)			\$ 1.60	\$ 0.00	
	2018	3,730,637	1.52	\$ 331,700	\$ 0.13	\$ 13.47	1.65	0.05	5.02
	2019	3,663,837	1.49	331,700	0.13	13.47	1.62	0.02	2.30
• • • •	2027	3,443,849	1.40	995,400	0.40	40.43	1.80	0.20	20.32
	2022	3,108,131	1.26	996,400	57.5 0.40	40.47	1.67	0.07	6.73
	2023	3,046,131	1.24	000'166	1.2% 0.40	40.50	1.64	0.04	4.24
. •	2024	2,990,931	121	000'266	0.40	40.50	1.62	0.02	1.99
	2025	2,935,531	1.19	996,400	0.40	40.47	1.60	(0.00)	(0.28)
	2026	2,882,788	1.17	995,200	0.40	40.43	1.58	(0.02)	(2.47)
. ,,	2028	2,582,725	1.05	000'966	0.40	40.46	1.45	(0.15)	(14.63)
	2029	2,532,500	1.03	008'266	0.41	40.53	1.43	(0.17)	(16.59)
	2030	875,025	0.36	993,800	0.40	40.37	92.0	(0.84)	(84.09)
	2031	847,925	0.34	994,200	0.40	40.39	0.75	(0.85)	(85.17)
. ''	2032	348.725	0.14	009'266	0.41	40.52	0.55	(1.05)	(105.31)
.,	2034	339,231	0.14	995,400	379 0.40	40.43	0.54	(1.06)	(105.79)
	2035	329,544	0.13	997,400	0.41	40.52	0.54	(1.06)	(106.10)
•	2036		ets con	993,400	0.40	40.35	0.40	(1.20)	(119.65)
	2037		·	993,600	0.40	40.36	0.40	(1.20)	(119.64)
•	2038			997,800	0.41	40.53	0.41	(1.19)	(119.47)
	2039	•		995,800	0.40	40.45	0.40	(1.20)	(119.55)
. ,	2040	· · · · · · · · · · · · · · · · · · ·		992,800	0.40	40.33	0.40	(1.20)	(119.67)
	2041			993.600	0.40	40.36	0.40	(1.20)	(119.64)
	2043	•		997,200	0.41	40.51	0.41	(1.19)	(119.49)
	2044		en en en	994,400	0.40	40.39	0.40	(1.20)	(119.61)
	2045		1 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1	995,400	0.40	40.43	0.40	(1.20)	(119.57)
17	2046	•	to ear	000'566	0.40	40.42	0.40	(1.20)	(119.58)
	2047		1 - 6483	993,200	0.40	40.34	0.40	(1.20)	(119.66)
		\$ 44,607,182	5.4 <b>5.</b> 4 55.4	\$ 28,529,400	· / <del>20</del> 1 <b>2</b> 1	\$ 1,159			

<sup>(1)</sup> Estimated BAN rate of 2.0% & estimated Bond rate of 4.0%, subject to change. Tax Impact information assumes a constant assessed valuation (FY2016) and Residential/Commercial/Industrial tax rate mix.

TOWN OF HANOVER, MASSACHUSETTS

AUTHORIZED UNISSUED DEBT



DATED: June 24, 2016

DATE OF UTHOR.		AMOUNT ORIGINALLY AUTHORIZED	AMOUNT BONDED, RESCINDED, PAID DOWN	DATE BONDED, RESCINDED, PAID DOWN	AMOUNT REMAINING	PURPOSE	LAW	MAXIMUM TERM	NOTES OUTSTANDING	MATURITY DATE	ROLLOVER DATE	ORIGINAL ISSUE DATE	STATUS OF LEGAL APPROVALS
								0 1					
5/3/11	35	300,000	294,000	MCWT B- 1/7/15	6,000	Septic (T5-97-1140-A)	44-7(1)	30 Yrs	0	N/A			RL 10/3/11, PLO 11/3/1
5/6/14	28	275,000			275,000	Fire Department Breathing Apparatus	44-7(9)	5 - 20 Yrs	269,925	6/23/17	6/24/16	6/25/15	RL 7/29/14
5/6/14	29	130,000		s marriama as expressed and as son	130,000	Fire Department Portable Radio Equipment	44-7(9)	5 - 20 Yrs	115,050 5,199	6/32/17 6/32/17	6/24/16	6/25/15 6/24/16	RL 7/29/14
5/6/14	34	38,000			38,000	Pickup Truck	44-7(9)	5 - 20 Yrs	37,750	6/32/17	6/24/16	6/25/15	RL 7/29/14
5/6/14	35	70,000			70,000	Dump Truck	44-7(9)	5 - 20 Yrs	63,951	6/32/17	6/24/16	6/25/15	RL 7/29/14
5/6/14	36	170,000			170,000	Larger Dump Truck	44-7(9)	5 - 20 Yrs	156,526	6/32/17	6/24/16	6/25/15	RL 7/29/14
5/6/14	45	120,000			120,000	Elementary/Middle School HVAC Systems	44-7(3B)	5 - 20 Yrs	28,055 52,899	6/32/17 6/32/17	6/24/16	6/25/15 6/24/16	RL 7/29/14
5/6/14	48	500,000	24,	941 MSBA as of 5/10/16	475,059	Sylvester School Feasibility Study (Max MSBA Grant - \$236,050)	44-7(21) or 7(3)/70B	5 or 30 Yrs	105,500 369,559	6/32/17 6/32/17	6/24/16	6/25/15 6/24/16	RL 7/29/14
5/12/14	54	140,000	TINI v 1900 bilandi Angres	ene new needs that a car of the	140,000	Fire Department Generator Replacement	44-7(9)	5 - 20 Yrs	25,000 108,745	6/23/17 6/23/17	6/24/16	6/25/15 6/24/16	RL 7/29/14
5/12/14	57	50,000			50,000	Fire Headquarters Kitchen Renovation	44-7(3A)	30 Yrs	25,000 25,000	6/23/17 6/23/17	6/24/16	6/25/15 6/24/16	RL 7/29/14
5/2/16	5	500,000			500,000	Pond Street Water Treatment Plant	44-8(7C)	10					RL 9/27/16
5/2/16	20	220,000			220,000	Fire Pumping Engine	44-7(9)	5-20					RL 9/27/16
5/2/16	25	190,000			190,000	Large Dump Truck	44-7(9)	5-20					RL 9/27/16
5/2/16	26	250,000			250,000	Vacuum Sweeper Truck	44-7(9)	5-20					RL 9/27/16
5/2/16	29	1,519,200			1,519,200	Water Treatment Plants	44-8(7C)	10					RL 9/27/16
5/2/16	30	200,000			200,000	Water Mains	44-8(5)	40					RL 9/27/16
SUB- TOTAL	[	92,550,700			4,353,259				1,388,159			is .	

### Town of Hanover, Massachusetts Actual Debt Service as of June 30, 2016

### Actual Debt Service

ate of Issue	Purpose	Type of Payment	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	Total
10/25/2000	MWPAT 97-1140 (OE)	Principal	10,868	10,868	10,868	-						-	-						-		•	32,60
8/25/2004	MWPAT CW-01-25 (I)	Interest Principal Interest	7,385 695	7,335 555	7,345 416	7,048 281	6,995 142	6,972 0	11,830		•	-		<u> </u>								54,9° 2,08
/15/2006	Water Main Rehabilitation3 (OSS)	Principal	25,000	-		-	172	-		-		-			-	-		-	-	-	-	25,00
/15/2006	Winter Street Facility (ISS)	Interest Principal	500 100,000	1			•						i e	10		į						100,00
/15/2006	Rt. 53 Overpass Water Main (OSS)	Interest Principal	2,000 10,000		•					• •			•			<u>.</u>	Ė		•			2,00 10,00
/15/2006	High School Generator (I)	Interest Principal	200 15,000	•	• •			• •	_			•	-	<u>-</u>	-	• •			<u>.</u>	<u>.</u>	- :	15,0
/15/2006		Interest	300	-		•		•		-	•			•		•		-	-		•	35,0
	Sylvester School Boiler (I)	Principal Interest	35,000 700		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1											- 1						33,0
15/2006	Street Sweeper (I)	Principal Interest			- :																	
15/2006	Fire Station Roof (I)	Principal	-5,000				•	,		•				•	5,000-	-			•	-	1	5,0 1
/15/2006	DPW - Dump Truck (I)	Interest Principal	100 10,000							14, 9		100			10,000							10,0
/15/2006	DPW - Backhoe/Loader (I)	Interest Principal	- 200												200	1						2
		- Interest -	-		<b>.</b> .									-	Table of	-	•	-		-		20,0
/15/2008	Middle School Lighting (1)	Principal Interest	10,000 800	10,000 400											20,000 <b>-</b> 1,200 <b>-</b>	7 3 1 1 1		3000				1,2
/15/2008	Middle School Elevator (I)	Principal Interest	10,000 800	10,000 400											1,200							20,0
/15/2008	Sylvester School Windows (I)	Principal	25,000	25,000				)							10,000	•	er, es <del>t</del>	-	-	•		50,0 3,0
/15/2008	Land Acquisition (I)	Interest Principal	2,000 75,000	1,000 75,000											150,000							150,0
/15/2008	Bridge Repair (I)	Interest Principal	6,000 25,000	3,000 25,000											-000,000 -000,000			1			1	9,0 50,0
		Interest	2,000	1,000										-	10,000	Ī		7.7	•	•	•	3,0 10,0
15/2008	Tractor (I)	Principal Interest	10,000 400						1	-			-	-	- etitis)							
5/2008	DPW Transfer Trailers (I)	Principal Interest	25,000 1,000									:			26,00 <b>0</b> 1,000	•			-			25 1
15/2008	Water Main (OSS)	Principal	10,000	10,000						1		5.5		•	20.000		•	•	100		•	20, 1,
15/2008	Water Filters (OSS)	Interest Principal	800 5,000	400 -	-			-		1		9.0		-	Sign X		•			1	•	5,
15/2008	Chemical Feed Equipment (OSS)	Interest Principal	200 5,000												5-0)							5,0
		Interest	- 200		•	•	•	•			10 m	• 1	•	•	464 50.000			-	-	-	•	10,
15/2008	Mower (I)	Principal Interest	10,000 400							-	1	-	-	7	LEV.				-	-		
15/2009	Senior Center (IE)	Principal Interest	130,000 17,850	135,000 12,650	145,000 7,250										= 110,00 <b>0</b> = 110,000							410 37
15/2009	High School (IE)	Principal Interest	700,000 95,200	730,000 67,200	760,000 38,000										i i i i i i i i i i i i i i i i i i i						1	2,190, 200,
/15/2009	Recreational Fields (I)	Principal	65,000	65,000	65,000							-			194704	-	-	-		-	-	195,
3/1/2010	Cur Ref of 5 15 98 Water -34 (OSS)	Interest Principal	8,450	5,850	3,250	-							•		1.4.7.031 <b>4</b>		- -			•	•	17,
/1/2010	Cur Ref of 5 15 98 Water - 64 (OSS)	Interest Principal	•																			
		Interest	•														-	•	-	-	-	
3/1/2010	Cur Ref of 5 15 98 Septic Sewer - 32 (I)	Principal - Interest	4,500 180											ONG TOP	77					1		4,
/1/2010	Cur Ref of 5 15 98 School - 39 (I)	- Principal Interest	•										•									
/1/2010	Cur Ref of 5 15 98 Police 22 - (IE)	- Principal -	175,500						NEW YORK						1775.564							175
/1/2010	Cur Ref of 5 15 00 - Equip 2 (I)	Interest Principal	7,020								-						1	-			-	7
/1/2010	Cur Ref of 5 15 00 - School (I)	Interest Principal	20,000	20,000										-								40.
		Interest	1,600	800	-		-	•	•			•	•		-						•	2
1/2010	Cur Ref of 5 15 00 - Landfill (O)	Principal Interest	75,000 6,000	75,000 3,000															-			150 9
/1/2010	Adv Ref of 6 15 01 - Library (IE)	Principal Interest	120,000 17,200	115,000 12,400	105,000 7,800	105,000 4,650	50,000 1,500															495 43
/1/2010	Adv Ref of 6 15 01 - Middle School (IE)	Principal	940,000	980,000	1,020,000	1,045,000	1,080,000			1 -						-						5,065
/14/2011	Alternative Energy (I)	Interest Principal	171,150 45,000	133,550 45,000	94,350 45,000	63,750 45,000	32,400 45,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	25,000			-	-		495 570
/14/2011	Senior Center Construction (IE)	Interest Principal	23,050 45,000	21,250 45,000	19,450 45,000	17,650 45,000	15,400 45,000	13,150 45,000	11,150 45,000	9,550 45,000	8,350 45,000	7,100 45,000	5,800 45,000	4,200 45,000	2,600 45,000	1,000 45,000	45,000	45,000		-		159 720
		Interest	28,969	27,169	25,369	23,569	21,319	19,069	16,819	15,019	13,669	12,263	10,800	9,000	7,200	5,400	3,600	1,800	-			241,
/14/2011	Outdoor Recreational Facilities (I)	Principal Interest	60,000 19,550	60,000 17,150	60,000 14,750	60,000 12,350	55,000 9,350	55,000 6,600	55,000 3,850	55,000 1,650					* 1				-			460, 85,
9/14/2011	High School Construction (IE)	Principal	400,000	400,000	400,000	400,000	400,000	400,000	400,000 149,500	400,000 133,500	400,000 121,500	400,000	400,000	400,000	400,000 64,000	400,000	400,000 32,000	400,000			-	6,400,0 2,142,5

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9/14/2011	Ambulance Replacement (I)	Principal	55,000	55,000	55,000	55,000					• •	•		-	•		·	-	-	-		220,000 24,200
9/14/2011	Financial Scftware (I)	Interest Principal	9,350	7,150	4,950	2,750				1			<u>.</u>									24,200
9/14/2011	King Street Recreational Complex (I)	Interest Principal Interest	125,000 45,400	125,000 40,400	125,000 35,400	125,000 30,400	120,000 24,150	120,000 18,150	120,000 12,150	120,000 7,350	120,000 3,750				-							1,100,000 217,150
9/14/2011	Roads (IE)	Principal	215,000 86,488	215,000 77,888	215,000 69,288	215,000 60,688	215,000 49,938	215,000 39,188	215,000 28,438	215,000 19,838	210,000 13,388	210,000 6,825								1		2,140,000 451,963
9/11/2014	High School Construction I (OE)	Interest Principal	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	5,700,000
9/11/2014	High School Construction II (OE)	Interest Principal	227,250 15,000	212,250 10,000	197,250 10,000	182,250 10,000	167,250 10,000	153,750 10,000	140,250 10,000	125,250 10,000	110,250 10,000	95,250 10,000	81,750 10,000	69,750 10,000	59,250 10,000	50,250 10,000	41,250 10,000	32,250 10,000	23,250 10,000	14,063 10,000	4,688 10,000	1,987,500 195,000
9/11/2014	Street Construction (IE)	Interest Principal	7,700 330,000	7,075 330,000	6,575	6,075	5,575 330,000	5,125 330,000	4,675 330,000	4,175 330,000	3,675 330,000	3,175 325,000	2,725 325,000	2,325 325,000	1,975 325,000	1,675	1,375	1,075	775	469	156	66,375 4,270,000
1/7/2015	MWPAT 97-1140-A (OE)	Interest Principal	188,950 14,700	172,450 14,700	155,950 14,700	139,450 14,700	122,950 14,700	108,100 14,700	93,250 14,700	76,750 14,700	60,250 14,700	43,875 14,700	29,250 14,700	16,250 14,700	4,875 14,700	14,700	14,700	14,700	14,700	14,700	14,700	1,212,350 279,300
		Interest		-			-				-				-				•			96,500
6/24/2016	Water Mains (OSS)	Principal Interest	15,000 3,308	15,000 3,260	15,000 2,660	15,000 2,060	15,000 1,460	10,000 860	10,000 460	1,500 60					Stant &							14,128
6/24/2016	Water Treatment Plant (OSS)	Principal Interest	250,000 64,978	240,000 65,372	240,000 55,772	235,000 46,172	235,000 36,772	230,000 27,372	230,000 18,172	224,300 8,972					,381,300 				1			1,884,300 323,582
6/24/2016	Water Mains 3 (OSS)	Principal	5,000	5,000	2,000	5,000	5,000	5,000	5,000	4,200				7	335,2003							36,200 6,383
6/24/2016	Equipment 2 (I)	Interest Principal	1,247 5,000	1,248 5,000	1,048 4,500	968	768	568	368	168	· · · · · · · · · · · · · · · · · · ·	·			14,500	•		•	•	-	•	14,500
6/24/2016	Equipment 3 (I)	Interest Principal	5,000	380 5,000	180 4,500					1.1			0.00		255000° 25500°	1000			1		-	1,03: 14,500
	Üst	Interest	473	380	180	- <del>-</del> .		· ·	- /-	-			-		1,033-	-			-	•	<b>.</b>	1,033
6/24/2016	Middle School Lighting (I)	Principal Interest	2,907	3,260	9,000 3,260	10,000	10,000 2,500	10,000	10,000 1,700	10,000 1,300	10,000 900	10,000	5,000		21742 <b>7-</b>							21,42
6/24/2016	Middle School Elevator (I)	Principal	0.0044		5,000	5,000	5,000 1,250	5,000 1,050	5,000 850	5,000 650	5,000 450	5,000 250	2,500 50		712,500 <b>&gt;</b> 30.774 <b>-</b>		0.000			1	•	42,500 10,77
6/24/2016	Sylvester School Windows (I)	Interest Principal	1,471	1,650	1,650 25,000	1,450 25,000	25,000	25,000	25,000	25,000	25,000	20,000	15,000	- 1 <u>-</u>	210,000	-			-	-		210,000
6/24/2016	Land Acquisition (I)	Interest Principal	7,223	8,100	8,100 70,000	7,100 70,000	6,100 65,000	5,100 65,000	4,100 65,000	3,100 65,000	2,100 65,000	1,100 65,000	300 60,000		125,773 1500,000							52,423 590,000
	azuran eki Kazater bi kazater eta	Interest	19,973	22,400	22,400	19,600 25,000	16,800 25,000	14,200 25,000	11,600 20,000	9,000 20,000	6,400 20,000	3,800 15,000	1,200 12,500		967,973 <b>-</b> -147,562 <b>∟</b>		•			•		147,37. 187,500
6/24/2016	Bridge Repair (I)	Principal Interest	6,465	7,250	25,000 7,250	6,250	5,250	4,250	3,250	2,450	1,650	850	250	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	- 45,165 <b>-</b>	<u>.</u>	14 <u>1</u>	-	-	<u> </u>		45,16
6/24/2016	Water Main (OSS)	Principal Interest	2,918	3,272	10,000 3,272	9,300 2,872	10,000 2,500	10,000 2,100	10,000 1,700	10,000 1,300	10,000	10,000 500	5,000 100		4,00	-	į	į				84,300 21,434
6/24/2016	Senior Center (IE)	Principal Interest	52,136	58,470	58,470	150,500 58,470	155,000 52,450	160,000 46,250	165,000 39,850	170,000 33,250	180,000 26,450	185,000 19,250	195,000 11,850	200,000 -7,950	197,500 3,950							1,758,000
6/24/2016	High School (IE)	Principal	277,353	311,050	311,050	780,000 311,050	810,000 279,850	845,000 247,450	880,000 213,650	920,000 178,450	955,000 141,650	1,000,000 103,450	1,035,000 63,450	1,060,000 42,750	1,077,500							9,362,500 2,502,75
6/24/2016	Recreational Fields (I)	Interest Principal	140,660=			65,200	65,000	60,000	60,000	60,000	-	-	-	-	098528G		-	-	•	÷	•	310,20 72,48
	Outstanding Principal	Interest	11,064 4,542,953	12,408 4,162,903	12,408 4,122,913	12,408 4,151,748	9,800 4,096,695	7,200 2,986,672	4,800 3,026,530	-2,400 3,044,700	2,739,700	2,654,700	2,464,700	2,394,700	2,409,700	794,700	769,700	769,700	324,700	324,700	324,700	46,106,81
	Outstanding Interest		1,690,137	1,564,987	1,393,247	1,224,662	1,054,973	891,131 3,877,803	760,581 3,787,111	634,181 3,678,881	515,331 3,255,031	407,188	303,625 2,768,325	232,225	165,400 2,575,100	106,325 901,025	78,225 847,925	51,125 820,825	24,025 348,725	14,531 339,231	4,844 329,544	11,116,74. 57,223,55
	Total Outstanding Long-Term Debt Ser Less:	vice	6,233,090	5,727,889	5,516,161	5,376,410	5,151,669	3,877,803	3,/8/,111	3,078,881	3,233,031	3,001,000	2,700,323	2,020,923	2,373,100	901,023	047,723	020,025	540,725	337,231	525,511	***************************************
	Cedar MSBA Annual Aid Payment Center MSBA Annual Aid Payment		(259,765) (254,977)	(259,765) (254,977)	(259,765) (254,977)	(259,765) (254,977)	(259,765) (254,977)								1.734.8254	-		:	-	-	-	(1,298,82 (1,274,88
EXEMPT	Middle School MSBA Annual Aid Paymen	t	(373,840)	(373,840)	(373,840)	(373,840)	(373,840)								50000							(1,869,20
	Total State Aid Net Outstanding Long-Term Debt Servi	ce	(888,582) 5,344,508	(888,582) 4,839,307	(888,582) 4,627,579	(888,582) 4,487,828	(888,582) 4,263,087	3,877,803	3,787,111	3,678,881	3,255,031	3,061,888	2,768,325	2,626,925	2,575,100	901,025	847,925	820,825	348,725	339,231	329,544	52,780,64
XISTING EXEM	APT NET DEBT SERVICE																				min	
	Exempt Principal		3,396,068 1,434,765	3,285,568	3,355,568 1,196,851	3,395,200 1,059,451	3,409,700 922,731	2,319,700 788,431	2,359,700 686,431	2,404,700 586,231	2,444,700 490,831	2,489,700 393,088	2,324,700 295,825	2,354,700 -228,025	2,369,700 162,800	769,700 105,325	769,700 78,225	769,700 51,125	324,700 24,025	324,700 14,531	324,700 4,844	39,192,90 9,857,18
	Exempt Interest Less: MSBA Annual Aid Payments		(888,582)	(888,582)	(888,582)	(888,582)	(888,582)	788,431	-	-		-	-	-	1442.910)	-		-	-	-	-	(4,442,91
	Total Exempt Long-Term Net Debt Serv	vice and a second	3,942,251	3,730,637	3,663,837	3,566,069	3,443,849	3,108,131	3,046,131	2,990,931	2,935,531	2,882,788	2,620,525	2,582,725	2,532,500	875,025	847,925	820,825	348,725	339,231	329,544	44,607,18
xisting Tax Rate	Impact		1.60	1.52	1.49	1.45	1.40	1.26	1.24	1.21	1.19	1.17	1.06	1.05	1.03	0.36	0.34	0.33	0.14	0.14	0.13	
XISTING TAX	SUPPORTED DEBT SERVICE					40		41.055	411.020	400 000	205.000	155,000	125,000	40.000	40.000	25.000						4,647,61
	Principal Interest		721,885 179,022	607,335 157,783	500,345 133,644	492,248 113,139	421,995 90,742	411,972 71,800	411,830 53,450	400,000 37,450	285,000 23,600	155,000 13,600	135,000 7,700	40,000 4,200	40,000 2,600	25,000 1,000			-			889,73
	Total Tax Supported Long-Term Debt S	Service	900,908	765,118	633,989	605,387	512,737	483,772	465,280	437,450	308,600	168,600	142,700	44,200	42,600	26,000	•			•	•	5,537,34
XISTING SELF	SUPPORTED DEBT SERVICE					20.00		•••	055.005	040.000	10.000	10.000	£ 000									2,266,30
	Principal Interest		425,000 76,350	270,000 73,552	267,000 62,752	264,300 52,072	265,000 41,500	255,000 30,900	255,000 20,700	240,000 10,500	10,000 900	10,000 500	5,000 100						1			369,82
	Total Self Supported Long-Term Debt S	Service	501,350	343,552	329,752	316,372	306,500	285,900	275,700	250,500	10,900	10,500	5,100				•	•	•	-		2,636,12

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SCEVADIO	۸.	POVD	314	DCH	201

| SCENARIO A - BOND MARCH 2015 | Projected Debt Service | | 2.00% | Projected Interest Rate on BANS/Notes | | 4.00% | Projected Interest Rate on Bonds | | 5 2,027,080,319 | Fiscal 2016 Residential Assessed Valuation |

5/5/2014	Purpose Fire - Breathing Apparatus	Type of Payment Principal	2017	2018	2019	2020	2021	2022	2023	2024	2023	2020	2021	2028	2027	2030	2031		2033	2034	2033	2036	2037	2038	2037	2040	2041	2042	2043	2011	2043	100
	\$ 275,000	Interest													•	•			•				•	•		•						
5/5/2014	Ch.7(9) - max 5-20yrs Fire - Portable Radio Equipment	BAN Interest Principal	5,384		•			<u> </u>	<u> </u>	•		•	-			-	-	•	•									•			A	-
5/5/2014	\$ 130,000																															
	Ch.7(9) - max 5-20yrs	BAN Interest	2,398											10000								•	•	•	111			•				
5/5/2014	Pick up Truck \$ 38,000	Principal		•										•	•	•		•		•												
	Ch.7(9) - max 5-20yrs	- Interest - BAN Interest	753																						753							
5/5/2014	Dump Truck	Principal	110000							•	Seley .												- 1	77		•		•	•			-
	\$ 70,000	- Interest BAN Interest	1,275										•	•					•			•	•		1.000		•					
5/5/2014	Ch.7(9) - max 5-20yrs Larger Dump Truc k	Principal	1,2/5																210 00 10					150 100 000					• • • • • • • • • • • • • • • • • • • •	40.00	APP BES	
	\$ 170,000	Interest	-																									•				
	Ch.7(9) - max 5-20yrs	BAN Interest	3,122				•	•				•	•	•		•	•	•	<u> </u>			•	•	•		•	•	•	(100 to 100 to 1	250 A. F. Stephen 2007	2000 Carrier 100	
5/5/2014	Elementary/Middle School HVAC Systems \$ 120,000	Principal Interest																														
	Ch.7(3B) - max 20yrs	BAN Interest	1,615																					•	198.							Ì
5/5/2014	Sylvester School Feasibility Study	Principal -			•										•		•		•	•			•	-				•	All Sales			
	\$ 500,000 Ch.7(21) or 70B - max 5-30yrs	Interest BAN Interest	9,475																						0.175							
5/5/2014	Fire - Generator Replacement	Principal	2,415																	554 FE - 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1											Ī
	\$ 140,000						•		•						•				•			•				•						
5/5/2014	Ch.7(9) - max 5-20yrs Fire - Headquarters Kitchen Renovation	BAN Interest Principal	2,667					•							•	•			•						- 1751 ·							-
3/3/2014	\$ 50,000																															
	Ch.44, s.7(3A) - max 30yrs	BAN Interest	997							****		100,000		100,000	175 000		*10.000	****		ene 000	<b>.</b>		645 000	C72 000	7 -	726,000	755,000	785,000	820.000	850.000	885,000	ļ
	Projected \$32,446,161 School - MSBA Reim \$ 16,585,000	Interest	215 (NA) - 1	455 000 ·	475.000	330,000 663,400	650,200	636,400	622,000	607,000	591,400	575,200	435,000	541,000	475,000	503.800	484,200	463,800	442,600	420,400	397,400	620,000	348,600	322,800	700,000	725,000 267,800	238,800	208,600	177,200	144,400	110,400	
	Estimated Local Share (max MSBA \$15,861,7			331,700	331,700																				463,460 •				-			J
		Total Principal				330,000	345,000	360,000	375,000	390,000	405,000	420,000 575,200	435,000	455,000 541,000	475,000 522,800	490,000 503,800	510,000 484,200	530,000 463,800	555,000 442,600	575,000 420,400	600,000 397,400	620,000 373,400	645,000 348,600	675,000 322,800	700,000	725,000 267,800	755,000 238,800	785,000 208,600	820,000 177,200	850,000 144,400	885,000 110,400	
		Total Interest Total BAN Intere	27,686	331,700	331,700	663,400	650,200	636,400	622,000	607,000	591,400	575,200	558,400	541,000	522,800	503,800	484,200	403,800	442,600	420,400	397,400	373,400	348,000	322,800	293,800	207,800	238,800	208,000	177,200	144,400	110,400	
		Total Projected Debt				993,400	995,200	996,400	997,000	997,000	996,400	995,200	993,400	996,000	997,800	993,800	994,200	993,800	997,600	995,400	997,400	993,400	993,600	997,800	995,800	992,800	993,800	993,600	997,200	994,400	995,400	_
PROJECTED E	XEMPT NET DEBT SERVICE																															
PROJECTEDE	Exempt Principal		. Marine			330,000	345,000	360,000	375,000	390,000	405,000	420,000	435,000	455,000	475,000	490,000	510,000	530,000	555,000	575,000	600,000	620,000	645,000	675,000	700,000	725,000	755,000	785,000	820,000	850,000	885,000	
	Exempt Interest			331.700	331.700	663,400	650,200	636,400	622,000	607,000	591,400	575,200	558,400	541,000	522,800	503,800	484,200	463,800	442,600	420,400	397,400	373,400	348,600	322,800	295,800	267,800	238,800	208,600	177,200	144,400	110,400	
100	Exempt BAN Interest  Total Projected Exempt Debt Service	0 199750	50 Mar - 1		331,700	993,400	- 995,200	996,400	997,000	997,000	996,400	995,200	993,400	996,000	997,800	993,800	994,200	993,800	997,600	995,400	997,400	993,400	993,600	997,800	995,800	992,800	993,800	993,600	997,200	994,400	995,400	7
																						0.40		0.41	0,40	0.40	0.40	0.40	0.41	0.40	0.40	7
Projected Tax R	Rate Impact	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1.60		0.13	1.85	1.80	1.67	0.40	1.62	0.40	0.40		0.40	1.43		0.40	0.40	0.41	0.40	0.41	0.40	0.40	0.41	0.40	0.40	0.40	0.40	0.41	0.40	0.40	_
													descende de la constant																			
PROJECTED T	'AX SUPPORTED DEBT SERVICE Principal																															
	Interest																			-						•						
	BAN Interest		27,686						•							•	•	•	•	•	•	•	•		2000	• 10		•				-
	Total Projected Tax Supported Debt Serv	ce	27,686										•							-									A PARTICIPATION			
PD0100000			N. S. State St	one on Advisor				Name and Address of the						NE SERVICIO DE LA CONTRACTOR DE LA CONTR										CHICAGON CONTRACTOR	entropolica de la companya de la co				ere en		AND DESCRIPTION OF THE PARTY OF	w.
PROJECTEDS	ELF SUPPORTED DEBT SERVICE Principal																						10000									
	Interest															75.0			•									•	-			
	BAN Interest Total Projected Self Supported Debt Servi				•						10, 96, 92																					7
AND MAKE BUILDING				and the same of the same							necessary and the second													Common Continues Con								
															C 2 575 100	6 001 024			. 240 726	\$ 339,231	c 220 544	•				. ,		c .	•	•	c .	

3 of 3 Prepared by FirstSouthwest, a Division of Hilltop Securities Inc.



# CREDIT OPI 10

13 June 2016

New Issue

Rate this Research



### Contacts

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# Hanover (Town of) MA

New Issue - Moody's Assigns Aa2 to Hanover MA's \$14.5M GO Ref. Bonds and MIG 1 to \$1.4M GO BANs

# **Summary Rating Rationale**

Moody's Investors Service has assigned a MIG 1 rating to the Town of Hanover's (MA) \$1.4 million General Obligation Bond Anticipation Notes (BANS, dated June 24, 2016 and payable June 23, 2017) and Aa2 long-term rating to \$14.5 million General Obligation Refunding Bonds. Concurrently, Moody's has affirmed the Aa2 rating on \$45.6 million in outstanding general obligation debt.

The Aa2 rating reflects the stable financial position with adequate reserves, sizable tax base with favorable wealth levels and an above-average but manageable debt burden.

The MIG 1 rating incorporates the town's long-term credit strength, satisfactory refinancing risk and strong liquidity.

# **Credit Strengths**

- » Favorable wealth and income levels
- » Solid reserve and liquidity levels

# **Credit Challenges**

- » Moderate debt and pension liability
- » Limited revenue raising flexibility due to Proposition 2 ½

### **Rating Outlook**

Outlooks are usually not assigned to local government credits with this amount of debt outstanding.

# Factors that Could Lead to an Upgrade

- » Significant tax base expansion
- » Large reduction in the debt burden
- » Increase in available reserves

# Factors that Could Lead to a Downgrade

- » Material increase in the debt burden
- » Multi-year trend of operating imbalance resulting in the decline in reserves
- » Significant decline in the tax base and demographic profile

# **Key Indicators**

### Exhibit 1

Hanover (Town of) MA							2011	2012	2013	2014		2015
Economy/Tax Base												
Total Full Value (\$000)	5,653	5.	Z, 478,821	Ŷ.	.2,383,515	\$	2,614,165	\$ 2,435,053	\$ 2,435,053	\$ 2,378,821	\$	2,383,515
Full Value Per Capita	S <sub>1</sub> AAD	ŧ	165,656	\$	171,735	\$	188,354	\$ 175,449	\$ 175,449	\$ 165,656	\$	171,735
Median Family Income (% of US Me	dian)				1000000		N/A	190.8%	190.8%	190.8%		190.8%
Finances												
Operating Revenue (\$000)	4,087	-	37,225	-	54,703	\$	50,854	\$ 54,155	\$ 55,087	\$ 57,225	\$	54,793
Fund Balance as a % of Revenues	17,291		16.1%		16,8%		15.3%	16.8%	17.2%	16.1%	/g10041000	16.8%
Cash Balance as a % of Revenues	21.074		21.0%		28 856	100	21.1%	21.6%	21.6%	21.0%		23.8%
Debt/Pensions												
Net Direct Debt (\$000)	12,15	İ	. 53,579	5	49,707	\$	58,775	\$ 60,700	\$ 52,155	\$ 53,579	\$	49,707
Net Direct Debt / Operating Revenu	ies (x)		(0.0y		-'0.0x	8	1.2x	1.1x	0.9x	0.9x		0.9x
Net Direct Debt / Full Value (%)	2.1%		2.3%		-2.1%		2.2%	2.5%	2.1%	2.3%		2.1%
Moody's - adjusted Net Pension Liab	bility (3	-yr a	verage) to F	leve	nues (x)		N/A	0.8x	0.9x	1.0x		0.9x
Moody's - adjusted Net Pension Liab	bility (3	-yr a	verage) to F	ull \	/alue (%) %		N/A	1.8%	2.1%	2.4%		2.0%

As of June 30 fiscal year-end Full value = equalized value Source: Moody's Investors Service

### **Detailed Rating Considerations**

### Economy and Tax Base: Moderate Tax Base Growth Expected As Wealth Levels Remain Strong

The town's \$2.4 billion tax base has recently stabilized and will experience modest growth over the medium term as the housing and commercial sectors continue to rebound from the recession. The town is primary residential (85% of 2016 assessed value) but does have a commercial presence primarily along Routes 3 and 53. Assessed value has seen increases of 5.1% and 2.8% in 2015 and 2016, respectively, bringing the five-year compound growth to 0.5%. New growth revenue continues to trend above the conservatively budgeted \$340,000 annually and we expect that to continue over the near term. New residential development includes new single family homes, 130 condo units and a 76-unit apartment complex. Additionally, the Hanover Mall and the University Sports Complex continue to have a regional attraction. Wealth and income levels continue to be well above average with median family income equal to 175% of the US median. The unemployment rate of 3.5% (February 2016) continues to trend below the commonwealth (4.7%) and US (5.2%).

### Financial Operations, Reserves and Liquidity: Stability Expected To Continue Through Conservative Budgeting

The town's financial position will remain stable over the near term given conservative fiscal management. The fiscal 2015 audited financials reflect an operating surplus of \$1.1 million attributable to strong local receipts including excise taxes and modest departmental turnbacks. The surplus helped to increase restricted reserves while the available General Fund balance (committed, assigned and unassigned) remained unchanged from 2014 at \$9.2 million or 16.8% of revenues. The available reserves includes \$923,337 of committed reserves towards an OPEB stabilization fund. If the town establishes an irrevocable trust, those funds would

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be transferred out of the General Fund and reserves would experience a decline. The primary revenue source is property taxes (70% of 2015 revenues) with strong history of collection rates of 99% within the current fiscal year.

The fiscal 2016 budget increased by 4.5% from the prior year driven in part by salaries and employee benefits. The budget was balanced with a 6% increase in the tax levy including debt exclusions. Operations through April are trending positive and year-end projections indicate an operating surplus.

The fiscal 2017 budget increased by just under 3% from 2016 and will be balanced with a tax levy of around 3.5%. As in the last two years, we expect the town to continue to operate and manage a structurally balanced budget with recurring revenues matching recurring expenditures without the use of free cash.

### LIQUIDITY

Cash and investments at the end of fiscal 2015 represented \$13 million or a healthy 23.8% of revenues. The liquidity position provides just under 10 times coverage to the BANs outstanding should market access be a challenge at maturity.

### Debt and Pensions: Above Average Debt Burden and Moderate Pension Liability To Remain Manageable

The town's net direct debt burden of 1.9% of 2016 equalized value will remain above average given future borrowing plans. We expect the burden to remain manageable given amortization of principal and plans for large portion to be excluded from Proposition 2 ½. The 2017 five-year capital plan totals \$46.6 million with 78% to be funded through debt financing. The primary factor to the larger debt burden is school related projects. The current plan includes a \$15 million school renovation.

### DEBT STRUCTURE

The entire debt portfolio is fixed rate with 78% of principal retired in ten years. Fiscal 2015 debt service represented 9.4% of expenditures.

### **DEBT-RELATED DERIVATIVES**

Hanover is not party to any derivative agreements.

### PENSIONS AND OPEB

The town participates in the Plymouth County Retirement System, a multi-employer, defined benefit retirement plans administered by the County Retirement Board. The town continues to pay required contribution to the plan which was \$2.6 million in fiscal 2015, or 4.9% of General Fund expenditures. The town's 2015 three-year average Moody's adjusted net pension liability, under Moody's methodology for adjusting reported pension data, is \$46.8 million, or approximately 0.85 times General Fund revenues. Moody's uses the adjusted net pension liability to improve comparability of reported pension liabilities. The adjustments are not intended to replace the town's reported liability information, but to improve comparability with other rated entities. We determined the town's share of liability for the county-run plan in proportion to its contributions to the plan. The projected funding date for the plan is 2032.

The town also makes pay-as-you-go contributions towards its OPEB liability totaling \$1.9 million in 2015 or 56% of the annual cost. As of the latest valuation report dated January 1, 2015, the plan is 0.09% funded with an unfunded liability of \$34.9 million. The town dedicates its local meals tax revenues (\$516,000 in fiscal 2015) toward an OPEB stabilization fund in the General Fund.

Total fixed costs in 2015 including debt service, required pension contributions and retiree healthcare payments represented \$9.6 million, or 17.8% of General Fund expenditures.

### Management and Governance

The town continues to operate under fiscally conservative budgeting with formal policies and a five-year capital plan.

Massachusetts towns have an institutional framework score of "Aa," or strong. Revenues are highly predictable due to a heavy reliance on property taxes. Towns have a moderate revenue-raising ability given the Proposition 2 ½ levy limit. Expenditures primarily consist of personnel costs, as well as education costs for cities that manage school operations, and are highly predictable given state-mandated school spending guidelines and employee contracts. Towns have a moderate expenditure reduction ability given the high presence of collective bargaining contracts, offset by low fixed costs in most cases.

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# **Legal Security**

A portion of the advance refunding bonds, that are refunding bonds dated May 15, 2009, are secured by the town's general obligation unlimited tax pledge as debt service has been voted exempt from the tax levy limits of Proposition 2 ½. The balance of the refunding bonds are secured by the town's general obligation limited tax pledge as debt service has not been voted exempt from the levy limitation of Proposition 2 ½.

The notes are secured by the town's general obligation limited tax pledge as debt service has not been voted exempt from the tax levy limits of Proposition 2 ½.

### **Use of Proceeds**

The bonds will current refund the town's bond dated June 15, 2004 and advance refund bonds dated May 15, 2008 and May 15, 2009 for a total estimated net present value savings of \$1.1 million or 7.2% of refunded principal with not extension of maturity.

The notes will renew a \$826,757 of BANs maturing on June 24, 2016 and provide new funding all towards various capital projects.

# **Obligor Profile**

Hanover is located 25 miles south of Boston (Aaa stable) with a population of 13,879. The town is primarily residential with some commercial presence.

# Methodology

The principal methodology used in the long term rating was US Local Government General Obligation Debt published in January 2014. The principal methodology used in the short term rating was US bond Anticipation Notes published in April 2014. Please see the Ratings Methodologies page on www.moodys.com for a copy of these methodologies.

# **Ratings**

### Exhibit 2

# Hanover (Town of) MA

Issue	Rating
General Obligation Refunding Bonds	Aa2
Rating Type	Underlying LT
Sale Amount	\$14,537,000
Expected Sale Date	06/16/2016
Rating Description	General Obligation
	Limited Tax
General Obligation Bond Anticipation Notes	MIG 1
Rating Type	Underlying ST
Sale Amount	\$1,388,159
Expected Sale Date	06/23/2016
Rating Description	Note: Bond Anticipation
Source: Moody's Investors Service	<u>-</u>

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REPORT NUMBER 102 620

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